

Analysis of Weekly Room Forecast to Actual Achievement Percentage
 RHA - Greenbrier Hotel
 Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
05/15/12	06/10/12	Week 4	416	409	(7)	98.32%	
05/15/12	06/11/12	Week 4	434	443	9	102.07%	
05/22/12	06/12/12	Week 4	432	412	(20)	95.37%	
05/22/12	06/13/12	Week 4	509	496	(13)	97.45%	
05/22/12	06/14/12	Week 4	585	586	1	100.17%	
05/22/12	06/15/12	Week 4	605	602	(3)	99.50%	
05/22/12	06/16/12	Week 4	595	587	(8)	98.66%	
05/22/12	06/17/12	Week 4	326	337	11	103.37%	
05/22/12	06/18/12	Week 4	385	383	(2)	99.48%	
05/29/12	06/19/12	Week 4	463	450	(13)	97.19%	
05/29/12	06/20/12	Week 4	428	407	(21)	95.09%	
05/29/12	06/21/12	Week 4	515	501	(14)	97.28%	
05/29/12	06/22/12	Week 4	654	601	(53)	91.90%	
05/29/12	06/23/12	Week 4	576	521	(55)	90.45%	
05/29/12	06/24/12	Week 4	401	416	15	103.74%	
05/29/12	06/25/12	Week 4	459	481	22	104.79%	
06/05/12	06/26/12	Week 4	405	452	47	111.60%	
06/05/12	06/27/12	Week 4	450	482	32	107.11%	
06/05/12	06/28/12	Week 4	396	415	19	104.80%	
06/05/12	06/29/12	Week 4	579	506	(73)	87.39%	
06/05/12	06/30/12	Week 4	612	565	(47)	92.32%	
06/05/12	07/01/12	Week 4	330	349	19	105.76%	
06/05/12	07/02/12	Week 4	557	495	(62)	88.87%	
06/12/12	07/03/12	Week 4	648	621	(27)	95.83%	
06/12/12	07/04/12	Week 4	678	657	(21)	96.90%	
06/12/12	07/05/12	Week 4	678	680	2	100.29%	
06/12/12	07/06/12	Week 4	680	692	12	101.76%	
06/12/12	07/07/12	Week 4	680	694	14	102.06%	
06/12/12	07/08/12	Week 4	580	472	(108)	81.38%	
06/12/12	07/09/12	Week 4	283	306	23	108.13%	
06/19/12	07/10/12	Week 4	316	320	4	101.27%	
06/19/12	07/11/12	Week 4	371	344	(27)	92.72%	
06/19/12	07/12/12	Week 4	523	464	(59)	88.72%	
06/19/12	07/13/12	Week 4	627	616	(11)	98.25%	
06/19/12	07/14/12	Week 4	653	621	(32)	95.10%	
06/19/12	07/15/12	Week 4	532	542	10	101.88%	
06/19/12	07/16/12	Week 4	515	539	24	104.66%	
Week 4 Total			65,894	65,993	99	100.15%	To Sch 10
01/03/12	01/31/12	Week 5	255	260	5	101.96%	
01/03/12	02/01/12	Week 5	141	222	81	157.45%	

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Preliminary

Schedule 11

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120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
01/03/12	02/02/12	Week 5	141	225	84	159.57%	
01/03/12	02/03/12	Week 5	359	441	82	122.84%	
01/03/12	02/04/12	Week 5	385	480	95	124.68%	
01/03/12	02/05/12	Week 5	325	321	(4)	98.77%	
01/03/12	02/06/12	Week 5	340	307	(33)	90.29%	
01/10/12	02/07/12	Week 5	205	208	3	101.46%	
01/10/12	02/08/12	Week 5	260	270	10	103.85%	
01/10/12	02/09/12	Week 5	215	191	(24)	88.84%	
01/10/12	02/10/12	Week 5	350	313	(37)	89.43%	
01/10/12	02/11/12	Week 5	395	422	27	106.84%	
01/10/12	02/12/12	Week 5	140	131	(9)	93.57%	
01/10/12	02/13/12	Week 5	170	119	(51)	70.00%	
01/17/12	02/14/12	Week 5	213	164	(49)	77.00%	
01/17/12	02/15/12	Week 5	145	144	(1)	99.31%	
01/17/12	02/16/12	Week 5	145	180	35	124.14%	
01/17/12	02/17/12	Week 5	329	379	50	115.20%	
01/17/12	02/18/12	Week 5	440	476	36	108.18%	
01/17/12	02/19/12	Week 5	418	493	75	117.94%	
01/17/12	02/20/12	Week 5	340	394	54	115.88%	
01/24/12	02/21/12	Week 5	232	326	94	140.52%	
01/24/12	02/22/12	Week 5	245	257	12	104.90%	
01/24/12	02/23/12	Week 5	222	248	26	111.71%	
01/24/12	02/24/12	Week 5	470	499	29	106.17%	
01/24/12	02/25/12	Week 5	489	505	16	103.27%	
01/24/12	02/26/12	Week 5	145	176	31	121.38%	
01/24/12	02/27/12	Week 5	145	183	38	126.21%	
01/31/12	02/28/12	Week 5	90	124	34	137.78%	
01/31/12	02/29/12	Week 5	82	177	95	215.85%	
01/31/12	03/01/12	Week 5	210	155	(55)	73.81%	
01/31/12	03/02/12	Week 5	376	311	(65)	82.71%	
01/31/12	03/03/12	Week 5	358	352	(6)	98.32%	
01/31/12	03/04/12	Week 5	172	159	(13)	92.44%	
01/31/12	03/05/12	Week 5	158	159	1	100.63%	
02/07/12	03/06/12	Week 5	164	132	(32)	80.49%	
02/07/12	03/07/12	Week 5	195	223	28	114.36%	
02/07/12	03/08/12	Week 5	210	215	5	102.38%	
02/07/12	03/09/12	Week 5	359	334	(25)	93.04%	
02/07/12	03/10/12	Week 5	361	410	49	113.57%	
02/07/12	03/11/12	Week 5	151	153	2	101.32%	
02/07/12	03/12/12	Week 5	170	167	(3)	98.24%	
02/14/12	03/13/12	Week 5	166	137	(29)	82.53%	
02/14/12	03/14/12	Week 5	186	149	(37)	80.11%	

Analysis of Weekly Room Forecast to Actual Achievement Percentage
 RHA - Greenbrier Hotel
 Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
02/14/12	03/15/12	Week 5	167	144	(23)	86.23%	
02/14/12	03/16/12	Week 5	380	461	81	121.32%	
02/14/12	03/17/12	Week 5	341	425	84	124.63%	
02/14/12	03/18/12	Week 5	192	250	58	130.21%	
02/14/12	03/19/12	Week 5	171	229	58	133.92%	
02/21/12	03/20/12	Week 5	189	211	22	111.64%	
02/21/12	03/21/12	Week 5	163	127	(36)	77.91%	
02/21/12	03/22/12	Week 5	214	237	23	110.75%	
02/21/12	03/23/12	Week 5	451	474	23	105.10%	
02/21/12	03/24/12	Week 5	470	509	39	108.30%	
02/21/12	03/25/12	Week 5	265	335	70	126.42%	
02/21/12	03/26/12	Week 5	281	331	50	117.79%	
02/28/12	03/27/12	Week 5	253	263	10	103.95%	
02/28/12	03/28/12	Week 5	285	274	(11)	96.14%	
02/28/12	03/29/12	Week 5	500	526	26	105.20%	
02/28/12	03/30/12	Week 5	573	581	8	101.40%	
02/28/12	03/31/12	Week 5	553	560	7	101.27%	
02/28/12	04/01/12	Week 5	353	443	90	125.50%	
02/28/12	04/02/12	Week 5	368	470	102	127.72%	
03/06/12	04/03/12	Week 5	281	378	97	134.52%	
03/06/12	04/04/12	Week 5	180	304	124	168.89%	
03/06/12	04/05/12	Week 5	206	328	122	159.22%	
03/06/12	04/06/12	Week 5	306	452	146	147.71%	
03/06/12	04/07/12	Week 5	331	461	130	139.27%	
03/06/12	04/08/12	Week 5	225	265	40	117.78%	
03/06/12	04/09/12	Week 5	226	259	33	114.60%	
03/13/12	04/10/12	Week 5	310	338	28	109.03%	
03/13/12	04/11/12	Week 5	270	323	53	119.63%	
03/13/12	04/12/12	Week 5	342	389	47	113.74%	
03/13/12	04/13/12	Week 5	552	543	(9)	98.37%	
03/13/12	04/14/12	Week 5	538	534	(4)	99.26%	
03/13/12	04/15/12	Week 5	358	351	(7)	98.04%	
03/13/12	04/16/12	Week 5	456	392	(64)	85.96%	
03/20/12	04/17/12	Week 5	417	358	(59)	85.85%	
03/20/12	04/18/12	Week 5	300	239	(61)	79.67%	
03/20/12	04/19/12	Week 5	252	324	72	128.57%	
03/20/12	04/20/12	Week 5	572	499	(73)	87.24%	
03/20/12	04/21/12	Week 5	619	538	(81)	86.91%	
03/20/12	04/22/12	Week 5	378	338	(40)	89.42%	
03/20/12	04/23/12	Week 5	380	355	(25)	93.42%	
03/27/12	04/24/12	Week 5	391	355	(36)	90.79%	
03/27/12	04/25/12	Week 5	324	309	(15)	95.37%	

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120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
03/27/12	04/26/12	Week 5	475	480	5	101.05%	
03/27/12	04/27/12	Week 5	588	590	2	100.34%	
03/27/12	04/28/12	Week 5	566	578	12	102.12%	
03/27/12	04/29/12	Week 5	306	341	35	111.44%	
03/27/12	04/30/12	Week 5	290	312	22	107.59%	
04/03/12	05/01/12	Week 5	324	261	(63)	80.56%	
04/03/12	05/02/12	Week 5	364	294	(70)	80.77%	
04/03/12	05/03/12	Week 5	577	591	14	102.43%	
04/03/12	05/04/12	Week 5	639	615	(24)	96.24%	
04/03/12	05/05/12	Week 5	666	570	(96)	85.59%	
04/03/12	05/06/12	Week 5	388	359	(29)	92.53%	
04/03/12	05/07/12	Week 5	335	352	17	105.07%	
04/10/12	05/08/12	Week 5	330	320	(10)	96.97%	
04/10/12	05/09/12	Week 5	284	260	(24)	91.55%	
04/10/12	05/10/12	Week 5	323	324	1	100.31%	
04/10/12	05/11/12	Week 5	479	448	(31)	93.53%	
04/10/12	05/12/12	Week 5	465	443	(22)	95.27%	
04/10/12	05/13/12	Week 5	157	213	56	135.67%	
04/10/12	05/14/12	Week 5	210	257	47	122.38%	
04/17/12	05/15/12	Week 5	311	238	(73)	76.53%	
04/17/12	05/16/12	Week 5	303	209	(94)	68.98%	
04/17/12	05/17/12	Week 5	385	406	21	105.45%	
04/17/12	05/18/12	Week 5	567	478	(89)	84.30%	
04/17/12	05/19/12	Week 5	558	429	(129)	76.88%	
04/17/12	05/20/12	Week 5	409	325	(84)	79.46%	
04/17/12	05/21/12	Week 5	468	369	(99)	78.85%	
04/24/12	05/22/12	Week 5	351	335	(16)	95.44%	
04/24/12	05/23/12	Week 5	351	318	(33)	90.60%	
04/24/12	05/24/12	Week 5	385	361	(24)	93.77%	
04/24/12	05/25/12	Week 5	529	530	1	100.19%	
04/24/12	05/26/12	Week 5	605	635	30	104.96%	
04/24/12	05/27/12	Week 5	459	469	10	102.18%	
04/24/12	05/28/12	Week 5	135	176	41	130.37%	
05/01/12	05/29/12	Week 5	138	210	72	152.17%	
05/01/12	05/30/12	Week 5	188	259	71	137.77%	
05/01/12	05/31/12	Week 5	317	328	11	103.47%	
05/01/12	06/01/12	Week 5	487	446	(41)	91.58%	
05/01/12	06/02/12	Week 5	651	608	(43)	93.39%	
05/01/12	06/03/12	Week 5	659	660	1	100.15%	
05/01/12	06/04/12	Week 5	641	652	11	101.72%	
05/08/12	06/05/12	Week 5	672	660	(12)	98.21%	
05/08/12	06/06/12	Week 5	405	400	(5)	98.77%	

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05/08/12	06/07/12	Week 5	532	513	(19)	96.43%	
05/08/12	06/08/12	Week 5	663	608	(55)	91.70%	
05/08/12	06/09/12	Week 5	653	602	(51)	92.19%	
05/08/12	06/10/12	Week 5	415	409	(6)	98.55%	
05/08/12	06/11/12	Week 5	404	443	39	109.65%	
05/15/12	06/12/12	Week 5	410	412	2	100.49%	
05/15/12	06/13/12	Week 5	487	496	9	101.85%	
05/15/12	06/14/12	Week 5	573	586	13	102.27%	
05/15/12	06/15/12	Week 5	609	602	(7)	98.85%	
05/15/12	06/16/12	Week 5	605	587	(18)	97.02%	
05/15/12	06/17/12	Week 5	338	337	(1)	99.70%	
05/15/12	06/18/12	Week 5	401	383	(18)	95.51%	
05/22/12	06/19/12	Week 5	438	450	12	102.74%	
05/22/12	06/20/12	Week 5	411	407	(4)	99.03%	
05/22/12	06/21/12	Week 5	534	501	(33)	93.82%	
05/22/12	06/22/12	Week 5	659	601	(58)	91.20%	
05/22/12	06/23/12	Week 5	591	521	(70)	88.16%	
05/22/12	06/24/12	Week 5	408	416	8	101.96%	
05/22/12	06/25/12	Week 5	441	481	40	109.07%	
05/29/12	06/26/12	Week 5	422	452	30	107.11%	
05/29/12	06/27/12	Week 5	482	482	-	100.00%	
05/29/12	06/28/12	Week 5	403	415	12	102.98%	
05/29/12	06/29/12	Week 5	569	506	(63)	88.93%	
05/29/12	06/30/12	Week 5	612	565	(47)	92.32%	
05/29/12	07/01/12	Week 5	321	349	28	108.72%	
05/29/12	07/02/12	Week 5	552	495	(57)	89.67%	
06/05/12	07/03/12	Week 5	641	621	(20)	96.88%	
06/05/12	07/04/12	Week 5	678	657	(21)	96.90%	
06/05/12	07/05/12	Week 5	678	680	2	100.29%	
06/05/12	07/06/12	Week 5	680	692	12	101.76%	
06/05/12	07/07/12	Week 5	680	694	14	102.06%	
06/05/12	07/08/12	Week 5	580	472	(108)	81.38%	
06/05/12	07/09/12	Week 5	282	306	24	108.51%	
06/12/12	07/10/12	Week 5	320	320	-	100.00%	
06/12/12	07/11/12	Week 5	390	344	(46)	88.21%	
06/12/12	07/12/12	Week 5	548	464	(84)	84.67%	
06/12/12	07/13/12	Week 5	634	616	(18)	97.16%	
06/12/12	07/14/12	Week 5	660	621	(39)	94.09%	
06/12/12	07/15/12	Week 5	512	542	30	105.86%	
06/12/12	07/16/12	Week 5	499	539	40	108.02%	
06/19/12	07/17/12	Week 5	578	578	-	100.00%	
06/19/12	07/18/12	Week 5	587	549	(38)	93.53%	

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06/19/12	07/19/12	Week 5	661	672	11	101.66%	
06/19/12	07/20/12	Week 5	673	647	(26)	96.14%	
06/19/12	07/21/12	Week 5	670	629	(41)	93.88%	
06/19/12	07/22/12	Week 5	576	558	(18)	96.88%	
06/19/12	07/23/12	Week 5	615	596	(19)	96.91%	
Week 5 Total			68,265	68,698	433	100.63%	To Sch 10
01/03/12	02/07/12	Week 6	220	208	(12)	94.55%	
01/03/12	02/08/12	Week 6	290	270	(20)	93.10%	
01/03/12	02/09/12	Week 6	235	191	(44)	81.28%	
01/03/12	02/10/12	Week 6	300	313	13	104.33%	
01/03/12	02/11/12	Week 6	320	422	102	131.88%	
01/03/12	02/12/12	Week 6	100	131	31	131.00%	
01/03/12	02/13/12	Week 6	85	119	34	140.00%	
01/03/12	02/14/12	Week 6	213	164	(49)	77.00%	
01/10/12	02/15/12	Week 6	145	144	(1)	99.31%	
01/10/12	02/16/12	Week 6	145	180	35	124.14%	
01/10/12	02/17/12	Week 6	314	379	65	120.70%	
01/10/12	02/18/12	Week 6	407	476	69	116.95%	
01/10/12	02/19/12	Week 6	418	493	75	117.94%	
01/10/12	02/20/12	Week 6	350	394	44	112.57%	
01/17/12	02/21/12	Week 6	222	326	104	146.85%	
01/17/12	02/22/12	Week 6	250	257	7	102.80%	
01/17/12	02/23/12	Week 6	190	248	58	130.53%	
01/17/12	02/24/12	Week 6	446	499	53	111.88%	
01/17/12	02/25/12	Week 6	466	505	39	108.37%	
01/17/12	02/26/12	Week 6	130	176	46	135.38%	
01/17/12	02/27/12	Week 6	115	183	68	159.13%	
01/24/12	02/28/12	Week 6	90	124	34	137.78%	
01/24/12	02/29/12	Week 6	94	177	83	188.30%	
01/24/12	03/01/12	Week 6	217	155	(62)	71.43%	
01/24/12	03/02/12	Week 6	376	311	(65)	82.71%	
01/24/12	03/03/12	Week 6	358	352	(6)	98.32%	
01/24/12	03/04/12	Week 6	171	159	(12)	92.98%	
01/24/12	03/05/12	Week 6	157	159	2	101.27%	
01/31/12	03/06/12	Week 6	140	132	(8)	94.29%	
01/31/12	03/07/12	Week 6	210	223	13	106.19%	
01/31/12	03/08/12	Week 6	235	215	(20)	91.49%	
01/31/12	03/09/12	Week 6	385	334	(51)	86.75%	
01/31/12	03/10/12	Week 6	375	410	35	109.33%	
01/31/12	03/11/12	Week 6	151	153	2	101.32%	

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120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
01/31/12	03/12/12	Week 6	170	167	(3)	98.24%	
02/07/12	03/13/12	Week 6	160	137	(23)	85.63%	
02/07/12	03/14/12	Week 6	170	149	(21)	87.65%	
02/07/12	03/15/12	Week 6	177	144	(33)	81.36%	
02/07/12	03/16/12	Week 6	391	461	70	117.90%	
02/07/12	03/17/12	Week 6	326	425	99	130.37%	
02/07/12	03/18/12	Week 6	202	250	48	123.76%	
02/07/12	03/19/12	Week 6	181	229	48	126.52%	
02/14/12	03/20/12	Week 6	200	211	11	105.50%	
02/14/12	03/21/12	Week 6	173	127	(46)	73.41%	
02/14/12	03/22/12	Week 6	212	237	25	111.79%	
02/14/12	03/23/12	Week 6	412	474	62	115.05%	
02/14/12	03/24/12	Week 6	428	509	81	118.93%	
02/14/12	03/25/12	Week 6	264	335	71	126.89%	
02/14/12	03/26/12	Week 6	292	331	39	113.36%	
02/21/12	03/27/12	Week 6	224	263	39	117.41%	
02/21/12	03/28/12	Week 6	278	274	(4)	98.56%	
02/21/12	03/29/12	Week 6	489	526	37	107.57%	
02/21/12	03/30/12	Week 6	557	581	24	104.31%	
02/21/12	03/31/12	Week 6	548	560	12	102.19%	
02/21/12	04/01/12	Week 6	318	443	125	139.31%	
02/21/12	04/02/12	Week 6	313	470	157	150.16%	
02/28/12	04/03/12	Week 6	236	378	142	160.17%	
02/28/12	04/04/12	Week 6	160	304	144	190.00%	
02/28/12	04/05/12	Week 6	186	328	142	176.34%	
02/28/12	04/06/12	Week 6	253	452	199	178.66%	
02/28/12	04/07/12	Week 6	293	461	168	157.34%	
02/28/12	04/08/12	Week 6	178	265	87	148.88%	
02/28/12	04/09/12	Week 6	174	259	85	148.85%	
03/06/12	04/10/12	Week 6	310	338	28	109.03%	
03/06/12	04/11/12	Week 6	259	323	64	124.71%	
03/06/12	04/12/12	Week 6	303	389	86	128.38%	
03/06/12	04/13/12	Week 6	524	543	19	103.63%	
03/06/12	04/14/12	Week 6	531	534	3	100.56%	
03/06/12	04/15/12	Week 6	345	351	6	101.74%	
03/06/12	04/16/12	Week 6	449	392	(57)	87.31%	
03/13/12	04/17/12	Week 6	492	358	(134)	72.76%	
03/13/12	04/18/12	Week 6	313	239	(74)	76.36%	
03/13/12	04/19/12	Week 6	271	324	53	119.56%	
03/13/12	04/20/12	Week 6	561	499	(62)	88.95%	
03/13/12	04/21/12	Week 6	618	538	(80)	87.06%	
03/13/12	04/22/12	Week 6	388	338	(50)	87.11%	

Analysis of Weekly Room Forecast to Actual Achievement Percentage
 RHA - Greenbrier Hotel
 Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
03/13/12	04/23/12	Week 6	373	355	(18)	95.17%	
03/20/12	04/24/12	Week 6	391	355	(36)	90.79%	
03/20/12	04/25/12	Week 6	372	309	(63)	83.06%	
03/20/12	04/26/12	Week 6	493	480	(13)	97.36%	
03/20/12	04/27/12	Week 6	588	590	2	100.34%	
03/20/12	04/28/12	Week 6	566	578	12	102.12%	
03/20/12	04/29/12	Week 6	296	341	45	115.20%	
03/20/12	04/30/12	Week 6	280	312	32	111.43%	
03/27/12	05/01/12	Week 6	319	261	(58)	81.82%	
03/27/12	05/02/12	Week 6	364	294	(70)	80.77%	
03/27/12	05/03/12	Week 6	562	591	29	105.16%	
03/27/12	05/04/12	Week 6	605	615	10	101.65%	
03/27/12	05/05/12	Week 6	641	570	(71)	88.92%	
03/27/12	05/06/12	Week 6	381	359	(22)	94.23%	
03/27/12	05/07/12	Week 6	338	352	14	104.14%	
04/03/12	05/08/12	Week 6	333	320	(13)	96.10%	
04/03/12	05/09/12	Week 6	331	260	(71)	78.55%	
04/03/12	05/10/12	Week 6	333	324	(9)	97.30%	
04/03/12	05/11/12	Week 6	496	448	(48)	90.32%	
04/03/12	05/12/12	Week 6	490	443	(47)	90.41%	
04/03/12	05/13/12	Week 6	137	213	76	155.47%	
04/03/12	05/14/12	Week 6	155	257	102	165.81%	
04/10/12	05/15/12	Week 6	278	238	(40)	85.61%	
04/10/12	05/16/12	Week 6	305	209	(96)	68.52%	
04/10/12	05/17/12	Week 6	392	406	14	103.57%	
04/10/12	05/18/12	Week 6	567	478	(89)	84.30%	
04/10/12	05/19/12	Week 6	568	429	(139)	75.53%	
04/10/12	05/20/12	Week 6	409	325	(84)	79.46%	
04/10/12	05/21/12	Week 6	463	369	(94)	79.70%	
04/17/12	05/22/12	Week 6	388	335	(53)	86.34%	
04/17/12	05/23/12	Week 6	363	318	(45)	87.60%	
04/17/12	05/24/12	Week 6	405	361	(44)	89.14%	
04/17/12	05/25/12	Week 6	504	530	26	105.16%	
04/17/12	05/26/12	Week 6	590	635	45	107.63%	
04/17/12	05/27/12	Week 6	484	469	(15)	96.90%	
04/17/12	05/28/12	Week 6	130	176	46	135.38%	
04/24/12	05/29/12	Week 6	141	210	69	148.94%	
04/24/12	05/30/12	Week 6	203	259	56	127.59%	
04/24/12	05/31/12	Week 6	317	328	11	103.47%	
04/24/12	06/01/12	Week 6	487	446	(41)	91.58%	
04/24/12	06/02/12	Week 6	651	608	(43)	93.39%	
04/24/12	06/03/12	Week 6	664	660	(4)	99.40%	

Analysis of Weekly Room Forecast to Actual Achievement Percentage
RHA - Greenbrier Hotel
Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
04/24/12	06/04/12	Week 6	642	652	10	101.56%	
05/01/12	06/05/12	Week 6	672	660	(12)	98.21%	
05/01/12	06/06/12	Week 6	425	400	(25)	94.12%	
05/01/12	06/07/12	Week 6	516	513	(3)	99.42%	
05/01/12	06/08/12	Week 6	650	608	(42)	93.54%	
05/01/12	06/09/12	Week 6	639	602	(37)	94.21%	
05/01/12	06/10/12	Week 6	408	409	1	100.25%	
05/01/12	06/11/12	Week 6	392	443	51	113.01%	
05/08/12	06/12/12	Week 6	412	412	6	101.48%	
05/08/12	06/13/12	Week 6	477	496	19	103.98%	
05/08/12	06/14/12	Week 6	577	586	9	101.56%	
05/08/12	06/15/12	Week 6	629	602	(27)	95.71%	
05/08/12	06/16/12	Week 6	628	587	(41)	93.47%	
05/08/12	06/17/12	Week 6	348	337	(11)	96.84%	
05/08/12	06/18/12	Week 6	371	383	12	103.23%	
05/15/12	06/19/12	Week 6	450	450	-	100.00%	
05/15/12	06/20/12	Week 6	478	407	(71)	85.15%	
05/15/12	06/21/12	Week 6	539	501	(38)	92.95%	
05/15/12	06/22/12	Week 6	647	601	(46)	92.89%	
05/15/12	06/23/12	Week 6	629	521	(108)	82.83%	
05/15/12	06/24/12	Week 6	469	416	(53)	88.70%	
05/15/12	06/25/12	Week 6	449	481	32	107.13%	
05/22/12	06/26/12	Week 6	422	452	30	107.11%	
05/22/12	06/27/12	Week 6	488	482	(6)	98.77%	
05/22/12	06/28/12	Week 6	418	415	(3)	99.28%	
05/22/12	06/29/12	Week 6	542	506	(36)	93.36%	
05/22/12	06/30/12	Week 6	596	565	(31)	94.80%	
05/22/12	07/01/12	Week 6	303	349	46	115.18%	
05/22/12	07/02/12	Week 6	544	495	(49)	90.99%	
05/29/12	07/03/12	Week 6	636	621	(15)	97.64%	
05/29/12	07/04/12	Week 6	678	657	(21)	96.90%	
05/29/12	07/05/12	Week 6	678	680	2	100.29%	
05/29/12	07/06/12	Week 6	680	692	12	101.76%	
05/29/12	07/07/12	Week 6	680	694	14	102.06%	
05/29/12	07/08/12	Week 6	600	472	(128)	78.67%	
05/29/12	07/09/12	Week 6	290	306	16	105.52%	
06/05/12	07/10/12	Week 6	322	320	(2)	99.38%	
06/05/12	07/11/12	Week 6	385	344	(41)	89.35%	
06/05/12	07/12/12	Week 6	538	464	(74)	86.25%	
06/05/12	07/13/12	Week 6	615	616	1	100.16%	
06/05/12	07/14/12	Week 6	639	621	(18)	97.18%	
06/05/12	07/15/12	Week 6	502	542	40	107.97%	

Analysis of Weekly Room Forecast to Actual Achievement Percentage
RHA - Greenbrier Hotel
Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
06/05/12	07/16/12	Week 6	499	539	40	108.02%	
06/12/12	07/17/12	Week 6	568	578	10	101.76%	
06/12/12	07/18/12	Week 6	604	549	(55)	90.89%	
06/12/12	07/19/12	Week 6	661	672	11	101.66%	
06/12/12	07/20/12	Week 6	655	647	(8)	98.78%	
06/12/12	07/21/12	Week 6	645	629	(16)	97.52%	
06/12/12	07/22/12	Week 6	581	558	(23)	96.04%	
06/12/12	07/23/12	Week 6	610	596	(14)	97.70%	
06/19/12	07/24/12	Week 6	635	602	(33)	94.80%	
06/19/12	07/25/12	Week 6	488	508	20	104.10%	
06/19/12	07/26/12	Week 6	525	529	4	100.76%	
06/19/12	07/27/12	Week 6	601	545	(56)	90.68%	
06/19/12	07/28/12	Week 6	649	617	(32)	95.07%	
06/19/12	07/29/12	Week 6	556	549	(7)	98.74%	
06/19/12	07/30/12	Week 6	469	455	(14)	97.01%	
Week 6 Total			69,545	70,247	702	101.01%	To Sch 10
01/03/12	02/14/12	Week 7	124	164	40	132.26%	
01/03/12	02/15/12	Week 7	145	144	(1)	99.31%	
01/03/12	02/16/12	Week 7	145	180	35	124.14%	
01/03/12	02/17/12	Week 7	260	379	119	145.77%	
01/03/12	02/18/12	Week 7	296	476	180	160.81%	
01/03/12	02/19/12	Week 7	418	493	75	117.94%	
01/03/12	02/20/12	Week 7	400	394	(6)	98.50%	
01/10/12	02/21/12	Week 7	220	326	106	148.18%	
01/10/12	02/22/12	Week 7	245	257	12	104.90%	
01/10/12	02/23/12	Week 7	215	248	33	115.35%	
01/10/12	02/24/12	Week 7	426	499	73	117.14%	
01/10/12	02/25/12	Week 7	456	505	49	110.75%	
01/10/12	02/26/12	Week 7	130	176	46	135.38%	
01/10/12	02/27/12	Week 7	130	183	53	140.77%	
01/17/12	02/28/12	Week 7	90	124	34	137.78%	
01/17/12	02/29/12	Week 7	102	177	75	173.53%	
01/17/12	03/01/12	Week 7	225	155	(70)	68.89%	
01/17/12	03/02/12	Week 7	382	311	(71)	81.41%	
01/17/12	03/03/12	Week 7	358	352	(6)	98.32%	
01/17/12	03/04/12	Week 7	161	159	(2)	98.76%	
01/17/12	03/05/12	Week 7	150	159	9	106.00%	
01/24/12	03/06/12	Week 7	142	132	(10)	92.96%	
01/24/12	03/07/12	Week 7	210	223	13	106.19%	
01/24/12	03/08/12	Week 7	235	215	(20)	91.49%	

Preliminary

Analysis of Weekly Room Forecast to Actual Achievement Percentage

RHA - Greenbrier Hotel

Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
01/24/12	03/09/12	Week 7	349	334	(15)	95.70%	
01/24/12	03/10/12	Week 7	339	410	71	120.94%	
01/24/12	03/11/12	Week 7	151	153	2	101.32%	
01/24/12	03/12/12	Week 7	170	167	(3)	98.24%	
01/31/12	03/13/12	Week 7	160	137	(23)	85.63%	
01/31/12	03/14/12	Week 7	140	149	9	106.43%	
01/31/12	03/15/12	Week 7	157	144	(13)	91.72%	
01/31/12	03/16/12	Week 7	390	461	71	118.21%	
01/31/12	03/17/12	Week 7	345	425	80	123.19%	
01/31/12	03/18/12	Week 7	202	250	48	123.76%	
01/31/12	03/19/12	Week 7	182	229	47	125.82%	
02/07/12	03/20/12	Week 7	210	211	1	100.48%	
02/07/12	03/21/12	Week 7	213	127	(86)	59.62%	
02/07/12	03/22/12	Week 7	261	237	(24)	90.80%	
02/07/12	03/23/12	Week 7	397	474	77	119.40%	
02/07/12	03/24/12	Week 7	383	509	126	132.90%	
02/07/12	03/25/12	Week 7	267	335	68	125.47%	
02/07/12	03/26/12	Week 7	280	331	51	118.21%	
02/14/12	03/27/12	Week 7	230	263	33	114.35%	
02/14/12	03/28/12	Week 7	263	274	11	104.18%	
02/14/12	03/29/12	Week 7	472	526	54	111.44%	
02/14/12	03/30/12	Week 7	557	581	24	104.31%	
02/14/12	03/31/12	Week 7	507	560	53	110.45%	
02/14/12	04/01/12	Week 7	263	443	180	168.44%	
02/14/12	04/02/12	Week 7	238	470	232	197.48%	
02/21/12	04/03/12	Week 7	195	378	183	193.85%	
02/21/12	04/04/12	Week 7	150	304	154	202.67%	
02/21/12	04/05/12	Week 7	155	328	173	211.61%	
02/21/12	04/06/12	Week 7	272	452	180	166.18%	
02/21/12	04/07/12	Week 7	322	461	139	143.17%	
02/21/12	04/08/12	Week 7	170	265	95	155.88%	
02/21/12	04/09/12	Week 7	139	259	120	186.33%	
02/28/12	04/10/12	Week 7	251	338	87	134.66%	
02/28/12	04/11/12	Week 7	214	323	109	150.93%	
02/28/12	04/12/12	Week 7	289	389	100	134.60%	
02/28/12	04/13/12	Week 7	421	543	122	128.98%	
02/28/12	04/14/12	Week 7	426	534	108	125.35%	
02/28/12	04/15/12	Week 7	438	351	(87)	80.14%	
02/28/12	04/16/12	Week 7	535	392	(143)	73.27%	
03/06/12	04/17/12	Week 7	490	358	(132)	73.06%	
03/06/12	04/18/12	Week 7	318	239	(79)	75.16%	
03/06/12	04/19/12	Week 7	271	324	53	119.56%	

Analysis of Weekly Room Forecast to Actual Achievement Percentage
RHA - Greenbrier Hotel
Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
03/06/12	04/20/12	Week 7	561	499	(62)	88.95%	
03/06/12	04/21/12	Week 7	618	538	(80)	87.06%	
03/06/12	04/22/12	Week 7	368	338	(30)	91.85%	
03/06/12	04/23/12	Week 7	353	355	2	100.57%	
03/13/12	04/24/12	Week 7	377	355	(22)	94.16%	
03/13/12	04/25/12	Week 7	381	309	(72)	81.10%	
03/13/12	04/26/12	Week 7	488	480	(8)	98.36%	
03/13/12	04/27/12	Week 7	571	590	19	103.33%	
03/13/12	04/28/12	Week 7	550	578	28	105.09%	
03/13/12	04/29/12	Week 7	288	341	53	118.40%	
03/13/12	04/30/12	Week 7	267	312	45	116.85%	
03/20/12	05/01/12	Week 7	319	261	(58)	81.82%	
03/20/12	05/02/12	Week 7	364	294	(70)	80.77%	
03/20/12	05/03/12	Week 7	593	591	(2)	99.66%	
03/20/12	05/04/12	Week 7	636	615	(21)	96.70%	
03/20/12	05/05/12	Week 7	668	570	(98)	85.33%	
03/20/12	05/06/12	Week 7	381	359	(22)	94.23%	
03/20/12	05/07/12	Week 7	338	352	14	104.14%	
03/27/12	05/08/12	Week 7	347	320	(27)	92.22%	
03/27/12	05/09/12	Week 7	346	260	(86)	75.14%	
03/27/12	05/10/12	Week 7	368	324	(44)	88.04%	
03/27/12	05/11/12	Week 7	506	448	(58)	88.54%	
03/27/12	05/12/12	Week 7	505	443	(62)	87.72%	
03/27/12	05/13/12	Week 7	137	213	76	155.47%	
03/27/12	05/14/12	Week 7	155	257	102	165.81%	
04/03/12	05/15/12	Week 7	238	238	-	100.00%	
04/03/12	05/16/12	Week 7	307	209	(98)	68.08%	
04/03/12	05/17/12	Week 7	407	406	(1)	99.75%	
04/03/12	05/18/12	Week 7	608	478	(130)	78.62%	
04/03/12	05/19/12	Week 7	604	429	(175)	71.03%	
04/03/12	05/20/12	Week 7	416	325	(91)	78.13%	
04/03/12	05/21/12	Week 7	465	369	(96)	79.35%	
04/03/12	05/22/12	Week 7	393	335	(58)	85.24%	
04/10/12	05/23/12	Week 7	363	318	(45)	87.60%	
04/10/12	05/24/12	Week 7	415	361	(54)	86.99%	
04/10/12	05/25/12	Week 7	521	530	9	101.73%	
04/10/12	05/26/12	Week 7	585	635	50	108.55%	
04/10/12	05/27/12	Week 7	483	469	(14)	97.10%	
04/10/12	05/28/12	Week 7	120	176	56	146.67%	
04/17/12	05/29/12	Week 7	136	210	74	154.41%	
04/17/12	05/30/12	Week 7	198	259	61	130.81%	
04/17/12	05/31/12	Week 7	319	328	9	102.82%	

Analysis of Weekly Room Forecast to Actual Achievement Percentage
RHA - Greenbrier Hotel
Date of Loss: June 29, 2012

Preliminary

Schedule 11

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
04/17/12	06/01/12	Week 7	487	446	(41)	91.58%	
04/17/12	06/02/12	Week 7	651	608	(43)	93.39%	
04/17/12	06/03/12	Week 7	664	660	(4)	99.40%	
04/17/12	06/04/12	Week 7	642	652	10	101.56%	
04/24/12	06/05/12	Week 7	662	660	(2)	99.70%	
04/24/12	06/06/12	Week 7	404	400	(4)	99.01%	
04/24/12	06/07/12	Week 7	506	513	7	101.38%	
04/24/12	06/08/12	Week 7	640	608	(32)	95.00%	
04/24/12	06/09/12	Week 7	634	602	(32)	94.95%	
04/24/12	06/10/12	Week 7	410	409	(1)	99.76%	
04/24/12	06/11/12	Week 7	377	443	66	117.51%	
05/01/12	06/12/12	Week 7	414	412	(2)	99.52%	
05/01/12	06/13/12	Week 7	480	496	16	103.33%	
05/01/12	06/14/12	Week 7	575	586	11	101.91%	
05/01/12	06/15/12	Week 7	624	602	(22)	96.47%	
05/01/12	06/16/12	Week 7	628	587	(41)	93.47%	
05/01/12	06/17/12	Week 7	367	337	(30)	91.83%	
05/01/12	06/18/12	Week 7	390	383	(7)	98.21%	
05/08/12	06/19/12	Week 7	416	450	34	108.17%	
05/08/12	06/20/12	Week 7	467	407	(60)	87.15%	
05/08/12	06/21/12	Week 7	559	501	(58)	89.62%	
05/08/12	06/22/12	Week 7	657	601	(56)	91.48%	
05/08/12	06/23/12	Week 7	663	521	(142)	78.58%	
05/08/12	06/24/12	Week 7	492	416	(76)	84.55%	
05/08/12	06/25/12	Week 7	474	481	7	101.48%	
05/15/12	06/26/12	Week 7	446	452	6	101.35%	
05/15/12	06/27/12	Week 7	511	482	(29)	94.32%	
05/15/12	06/28/12	Week 7	443	415	(28)	93.68%	
05/15/12	06/29/12	Week 7	570	506	(64)	88.77%	
05/15/12	06/30/12	Week 7	611	565	(46)	92.47%	
05/15/12	07/01/12	Week 7	301	349	48	115.95%	
05/15/12	07/02/12	Week 7	537	495	(42)	92.18%	
05/22/12	07/03/12	Week 7	636	621	(15)	97.64%	
05/22/12	07/04/12	Week 7	678	657	(21)	96.90%	
05/22/12	07/05/12	Week 7	680	680	2	100.29%	
05/22/12	07/06/12	Week 7	680	692	12	101.76%	
05/22/12	07/07/12	Week 7	680	694	14	102.06%	
05/22/12	07/08/12	Week 7	608	472	(136)	77.63%	
05/22/12	07/09/12	Week 7	290	306	16	105.52%	
05/29/12	07/10/12	Week 7	352	320	(32)	90.91%	
05/29/12	07/11/12	Week 7	375	344	(31)	91.73%	
05/29/12	07/12/12	Week 7	543	464	(79)	85.45%	

Analysis of Weekly Room Forecast to Actual Achievement Percentage
RHA - Greenbrier Hotel
Date of Loss: June 29, 2012

Preliminary

Schedule 11

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
05/29/12	07/13/12	Week 7	639	616	(23)	96.40%	
05/29/12	07/14/12	Week 7	665	621	(44)	93.38%	
05/29/12	07/15/12	Week 7	519	542	23	104.43%	
05/29/12	07/16/12	Week 7	517	539	22	104.26%	
06/05/12	07/17/12	Week 7	548	578	30	105.47%	
06/05/12	07/18/12	Week 7	560	549	(11)	98.04%	
06/05/12	07/19/12	Week 7	661	672	11	101.66%	
06/05/12	07/20/12	Week 7	655	647	(8)	98.78%	
06/05/12	07/21/12	Week 7	669	629	(40)	94.02%	
06/05/12	07/22/12	Week 7	601	558	(43)	92.85%	
06/05/12	07/23/12	Week 7	630	596	(34)	94.60%	
06/12/12	07/24/12	Week 7	635	602	(33)	94.80%	
06/12/12	07/25/12	Week 7	483	508	25	105.18%	
06/12/12	07/26/12	Week 7	515	529	14	102.72%	
06/12/12	07/27/12	Week 7	581	545	(36)	93.80%	
06/12/12	07/28/12	Week 7	651	617	(34)	94.78%	
06/12/12	07/29/12	Week 7	581	549	(32)	94.49%	
06/12/12	07/30/12	Week 7	493	455	(38)	92.29%	
06/19/12	07/31/12	Week 7	615	602	(13)	97.89%	
06/19/12	08/01/12	Week 7	458	483	25	105.46%	
06/19/12	08/02/12	Week 7	648	660	12	101.85%	
06/19/12	08/03/12	Week 7	595	633	38	106.39%	
06/19/12	08/04/12	Week 7	622	633	11	101.77%	
06/19/12	08/05/12	Week 7	402	563	161	140.05%	
06/19/12	08/06/12	Week 7	379	553	174	145.91%	
Week 7 Total			71,454	72,720	1,266	101.77%	To Sch 10
01/03/12	02/21/12	Week 8	225	326	101	144.89%	
01/03/12	02/22/12	Week 8	225	257	32	114.22%	
01/03/12	02/23/12	Week 8	225	248	23	110.22%	
01/03/12	02/24/12	Week 8	386	499	113	129.27%	
01/03/12	02/25/12	Week 8	381	505	124	132.55%	
01/03/12	02/26/12	Week 8	155	176	21	113.55%	
01/03/12	02/27/12	Week 8	155	183	28	118.06%	
01/10/12	02/28/12	Week 8	100	124	24	124.00%	
01/10/12	02/29/12	Week 8	115	177	62	153.91%	
01/10/12	03/01/12	Week 8	225	155	(70)	68.89%	
01/10/12	03/02/12	Week 8	382	311	(71)	81.41%	
01/10/12	03/03/12	Week 8	355	352	(3)	99.15%	
01/10/12	03/04/12	Week 8	163	159	(4)	97.55%	
01/10/12	03/05/12	Week 8	150	159	9	106.00%	

Analysis of Weekly Room Forecast to Actual Achievement Percentage
 RHA - Greenbrier Hotel
 Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
01/17/12	03/06/12	Week 8	140	132	(8)	94.29%	
01/17/12	03/07/12	Week 8	210	223	13	106.19%	
01/17/12	03/08/12	Week 8	235	215	(20)	91.49%	
01/17/12	03/09/12	Week 8	341	334	(7)	97.95%	
01/17/12	03/10/12	Week 8	331	410	79	123.87%	
01/17/12	03/11/12	Week 8	150	153	3	102.00%	
01/17/12	03/12/12	Week 8	170	167	(3)	98.24%	
01/24/12	03/13/12	Week 8	160	137	(23)	85.63%	
01/24/12	03/14/12	Week 8	142	149	7	104.93%	
01/24/12	03/15/12	Week 8	159	144	(15)	90.57%	
01/24/12	03/16/12	Week 8	339	461	122	135.99%	
01/24/12	03/17/12	Week 8	295	425	130	144.07%	
01/24/12	03/18/12	Week 8	199	250	51	125.63%	
01/24/12	03/19/12	Week 8	182	229	47	125.82%	
01/31/12	03/20/12	Week 8	210	211	1	100.48%	
01/31/12	03/21/12	Week 8	213	127	(86)	59.62%	
01/31/12	03/22/12	Week 8	258	237	(21)	91.86%	
01/31/12	03/23/12	Week 8	407	474	67	116.46%	
01/31/12	03/24/12	Week 8	393	509	116	129.52%	
01/31/12	03/25/12	Week 8	277	335	58	120.94%	
01/31/12	03/26/12	Week 8	275	331	56	120.36%	
02/07/12	03/27/12	Week 8	245	263	18	107.35%	
02/07/12	03/28/12	Week 8	280	274	(6)	97.86%	
02/07/12	03/29/12	Week 8	465	526	61	113.12%	
02/07/12	03/30/12	Week 8	522	581	59	111.30%	
02/07/12	03/31/12	Week 8	480	560	80	116.67%	
02/07/12	04/01/12	Week 8	149	443	294	297.32%	
02/07/12	04/02/12	Week 8	124	470	346	379.03%	
02/14/12	04/03/12	Week 8	145	378	233	260.69%	
02/14/12	04/04/12	Week 8	125	304	179	243.20%	
02/14/12	04/05/12	Week 8	150	328	178	218.67%	
02/14/12	04/06/12	Week 8	265	452	187	170.57%	
02/14/12	04/07/12	Week 8	300	461	161	153.67%	
02/14/12	04/08/12	Week 8	160	265	105	165.63%	
02/14/12	04/09/12	Week 8	129	259	130	200.78%	
02/21/12	04/10/12	Week 8	204	338	134	165.69%	
02/21/12	04/11/12	Week 8	197	323	126	163.96%	
02/21/12	04/12/12	Week 8	263	389	126	147.91%	
02/21/12	04/13/12	Week 8	440	543	103	123.41%	
02/21/12	04/14/12	Week 8	460	534	74	116.09%	
02/21/12	04/15/12	Week 8	458	351	(107)	76.64%	
02/21/12	04/16/12	Week 8	555	392	(163)	70.63%	

Analysis of Weekly Room Forecast to Actual Achievement Percentage
RHA - Greenbrier Hotel
Date of Loss: June 29, 2012

Preliminary

Schedule 11

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
02/28/12	04/17/12	Week 8	541	358	(183)	66.17%	
02/28/12	04/18/12	Week 8	365	239	(126)	65.48%	
02/28/12	04/19/12	Week 8	308	324	16	105.19%	
02/28/12	04/20/12	Week 8	583	499	(84)	85.59%	
02/28/12	04/21/12	Week 8	648	538	(110)	83.02%	
02/28/12	04/22/12	Week 8	368	338	(30)	91.85%	
02/28/12	04/23/12	Week 8	353	355	2	100.57%	
03/06/12	04/24/12	Week 8	362	355	(7)	98.07%	
03/06/12	04/25/12	Week 8	351	309	(42)	88.03%	
03/06/12	04/26/12	Week 8	465	480	15	103.23%	
03/06/12	04/27/12	Week 8	556	590	34	106.12%	
03/06/12	04/28/12	Week 8	535	578	43	108.04%	
03/06/12	04/29/12	Week 8	278	341	63	122.66%	
03/06/12	04/30/12	Week 8	257	312	55	121.40%	
03/13/12	05/01/12	Week 8	309	261	(48)	84.47%	
03/13/12	05/02/12	Week 8	397	294	(103)	74.06%	
03/13/12	05/03/12	Week 8	627	591	(36)	94.26%	
03/13/12	05/04/12	Week 8	650	615	(35)	94.62%	
03/13/12	05/05/12	Week 8	653	570	(83)	87.29%	
03/13/12	05/06/12	Week 8	376	359	(17)	95.48%	
03/13/12	05/07/12	Week 8	333	352	19	105.71%	
03/20/12	05/08/12	Week 8	347	320	(27)	92.22%	
03/20/12	05/09/12	Week 8	341	260	(81)	76.25%	
03/20/12	05/10/12	Week 8	363	324	(39)	89.26%	
03/20/12	05/11/12	Week 8	501	448	(53)	89.42%	
03/20/12	05/12/12	Week 8	500	443	(57)	88.60%	
03/20/12	05/13/12	Week 8	137	213	76	155.47%	
03/20/12	05/14/12	Week 8	155	257	102	165.81%	
03/27/12	05/15/12	Week 8	148	238	90	160.81%	
03/27/12	05/16/12	Week 8	217	209	(8)	96.31%	
03/27/12	05/17/12	Week 8	383	406	23	106.01%	
03/27/12	05/18/12	Week 8	626	478	(148)	76.36%	
03/27/12	05/19/12	Week 8	589	429	(160)	72.84%	
03/27/12	05/20/12	Week 8	405	325	(80)	80.25%	
03/27/12	05/21/12	Week 8	485	369	(116)	76.08%	
04/03/12	05/22/12	Week 8	403	335	(68)	83.13%	
04/03/12	05/23/12	Week 8	383	318	(65)	83.03%	
04/03/12	05/24/12	Week 8	445	361	(84)	81.12%	
04/03/12	05/25/12	Week 8	530	530	-	100.00%	
04/03/12	05/26/12	Week 8	614	635	21	103.42%	
04/03/12	05/27/12	Week 8	500	469	(31)	93.80%	
04/03/12	05/28/12	Week 8	138	176	38	127.54%	

Analysis of Weekly Room Forecast to Actual Achievement Percentage
RHA - Greenbrier Hotel
Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
04/10/12	05/29/12	Week 8	136	210	74	154.41%	
04/10/12	05/30/12	Week 8	186	259	73	139.25%	
04/10/12	05/31/12	Week 8	300	328	28	109.33%	
04/10/12	06/01/12	Week 8	487	446	(41)	91.58%	
04/10/12	06/02/12	Week 8	651	608	(43)	93.39%	
04/10/12	06/03/12	Week 8	664	660	(4)	99.40%	
04/10/12	06/04/12	Week 8	642	652	10	101.56%	
04/17/12	06/05/12	Week 8	662	660	(2)	99.70%	
04/17/12	06/06/12	Week 8	390	400	10	102.56%	
04/17/12	06/07/12	Week 8	496	513	17	103.43%	
04/17/12	06/08/12	Week 8	640	608	(32)	95.00%	
04/17/12	06/09/12	Week 8	634	602	(32)	94.95%	
04/17/12	06/10/12	Week 8	410	409	(1)	99.76%	
04/17/12	06/11/12	Week 8	377	443	66	117.51%	
04/24/12	06/12/12	Week 8	389	412	23	105.91%	
04/24/12	06/13/12	Week 8	469	496	27	105.76%	
04/24/12	06/14/12	Week 8	610	586	(24)	96.07%	
04/24/12	06/15/12	Week 8	656	602	(54)	91.77%	
04/24/12	06/16/12	Week 8	649	587	(62)	90.45%	
04/24/12	06/17/12	Week 8	377	337	(40)	89.39%	
04/24/12	06/18/12	Week 8	400	383	(17)	95.75%	
05/01/12	06/19/12	Week 8	415	450	35	108.43%	
05/01/12	06/20/12	Week 8	467	407	(60)	87.15%	
05/01/12	06/21/12	Week 8	554	501	(53)	90.43%	
05/01/12	06/22/12	Week 8	652	601	(51)	92.18%	
05/01/12	06/23/12	Week 8	658	521	(137)	79.18%	
05/01/12	06/24/12	Week 8	513	416	(97)	81.09%	
05/01/12	06/25/12	Week 8	494	481	(13)	97.37%	
05/08/12	06/26/12	Week 8	463	452	(11)	97.62%	
05/08/12	06/27/12	Week 8	529	482	(47)	91.12%	
05/08/12	06/28/12	Week 8	442	415	(27)	93.89%	
05/08/12	06/29/12	Week 8	578	506	(72)	87.54%	
05/08/12	06/30/12	Week 8	624	565	(59)	90.54%	
05/08/12	07/01/12	Week 8	271	349	78	128.78%	
05/08/12	07/02/12	Week 8	537	495	(42)	92.18%	
05/15/12	07/03/12	Week 8	629	621	(8)	98.73%	
05/15/12	07/04/12	Week 8	671	657	(14)	97.91%	
05/15/12	07/05/12	Week 8	678	680	2	100.29%	
05/15/12	07/06/12	Week 8	680	692	12	101.76%	
05/15/12	07/07/12	Week 8	680	694	14	102.06%	
05/15/12	07/08/12	Week 8	608	472	(136)	77.63%	
05/15/12	07/09/12	Week 8	290	306	16	105.52%	

Preliminary

Analysis of Weekly Room Forecast to Actual Achievement Percentage
 RHA - Greenbrier Hotel
 Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
05/22/12	07/10/12	Week 8	357	320	(37)	89.64%	
05/22/12	07/11/12	Week 8	356	344	(12)	96.63%	
05/22/12	07/12/12	Week 8	532	464	(68)	87.22%	
05/22/12	07/13/12	Week 8	654	616	(38)	94.19%	
05/22/12	07/14/12	Week 8	664	621	(43)	93.52%	
05/22/12	07/15/12	Week 8	495	542	47	109.49%	
05/22/12	07/16/12	Week 8	504	539	35	106.94%	
05/29/12	07/17/12	Week 8	552	578	26	104.71%	
05/29/12	07/18/12	Week 8	564	549	(15)	97.34%	
05/29/12	07/19/12	Week 8	661	672	11	101.66%	
05/29/12	07/20/12	Week 8	665	647	(18)	97.29%	
05/29/12	07/21/12	Week 8	673	629	(44)	93.46%	
05/29/12	07/22/12	Week 8	601	558	(43)	92.85%	
05/29/12	07/23/12	Week 8	630	596	(34)	94.60%	
06/05/12	07/24/12	Week 8	656	602	(54)	91.77%	
06/05/12	07/25/12	Week 8	498	508	10	102.01%	
06/05/12	07/26/12	Week 8	510	529	19	103.73%	
06/05/12	07/27/12	Week 8	571	545	(26)	95.45%	
06/05/12	07/28/12	Week 8	661	617	(44)	93.34%	
06/05/12	07/29/12	Week 8	581	549	(32)	94.49%	
06/05/12	07/30/12	Week 8	494	455	(39)	92.11%	
06/12/12	07/31/12	Week 8	635	602	(33)	94.80%	
06/12/12	08/01/12	Week 8	458	483	25	105.46%	
06/12/12	08/02/12	Week 8	643	660	17	102.64%	
06/12/12	08/03/12	Week 8	595	633	38	106.39%	
06/12/12	08/04/12	Week 8	622	633	11	101.77%	
06/12/12	08/05/12	Week 8	402	563	161	140.05%	
06/12/12	08/06/12	Week 8	376	553	177	147.07%	
06/19/12	08/07/12	Week 8	492	602	110	122.36%	
06/19/12	08/08/12	Week 8	443	514	71	116.03%	
06/19/12	08/09/12	Week 8	498	572	74	114.86%	
06/19/12	08/10/12	Week 8	529	582	53	110.02%	
06/19/12	08/11/12	Week 8	594	633	39	106.57%	
06/19/12	08/12/12	Week 8	460	463	3	100.65%	
06/19/12	08/13/12	Week 8	450	434	(16)	96.44%	
Week 8 Total			72,703	74,290	1,587	102.18%	To Sch 10
01/03/12	02/28/12	Week 9	155	124	(31)	80.00%	
01/03/12	02/29/12	Week 9	170	177	7	104.12%	
01/03/12	03/01/12	Week 9	217	155	(62)	71.43%	
01/03/12	03/02/12	Week 9	377	311	(66)	82.49%	

Analysis of Weekly Room Forecast to Actual Achievement Percentage
 RHA - Greenbrier Hotel
 Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
01/03/12	03/03/12	Week 9	351	352	1	100.28%	
01/03/12	03/04/12	Week 9	163	159	(4)	97.55%	
01/03/12	03/05/12	Week 9	150	159	9	106.00%	
01/10/12	03/06/12	Week 9	140	132	(8)	94.29%	
01/10/12	03/07/12	Week 9	210	223	13	106.19%	
01/10/12	03/08/12	Week 9	235	215	(20)	91.49%	
01/10/12	03/09/12	Week 9	341	334	(7)	97.95%	
01/10/12	03/10/12	Week 9	331	410	79	123.87%	
01/10/12	03/11/12	Week 9	150	153	3	102.00%	
01/10/12	03/12/12	Week 9	170	167	(3)	98.24%	
01/17/12	03/13/12	Week 9	160	137	(23)	85.63%	
01/17/12	03/14/12	Week 9	142	149	7	104.93%	
01/17/12	03/15/12	Week 9	159	144	(15)	90.57%	
01/17/12	03/16/12	Week 9	352	461	109	130.97%	
01/17/12	03/17/12	Week 9	306	425	119	138.89%	
01/17/12	03/18/12	Week 9	188	250	62	132.98%	
01/17/12	03/19/12	Week 9	181	229	48	126.52%	
01/24/12	03/20/12	Week 9	210	211	1	100.48%	
01/24/12	03/21/12	Week 9	212	127	(85)	59.91%	
01/24/12	03/22/12	Week 9	252	237	(15)	94.05%	
01/24/12	03/23/12	Week 9	404	474	70	117.33%	
01/24/12	03/24/12	Week 9	394	509	115	129.19%	
01/24/12	03/25/12	Week 9	281	335	54	119.22%	
01/24/12	03/26/12	Week 9	268	331	63	123.51%	
01/31/12	03/27/12	Week 9	228	263	35	115.35%	
01/31/12	03/28/12	Week 9	267	274	7	102.62%	
01/31/12	03/29/12	Week 9	443	526	83	118.74%	
01/31/12	03/30/12	Week 9	495	581	86	117.37%	
01/31/12	03/31/12	Week 9	468	560	92	119.66%	
01/31/12	04/01/12	Week 9	143	443	300	309.79%	
01/31/12	04/02/12	Week 9	124	470	346	379.03%	
02/07/12	04/03/12	Week 9	110	378	268	343.64%	
02/07/12	04/04/12	Week 9	110	304	194	276.36%	
02/07/12	04/05/12	Week 9	125	328	203	262.40%	
02/07/12	04/06/12	Week 9	265	452	187	170.57%	
02/07/12	04/07/12	Week 9	300	461	161	153.67%	
02/07/12	04/08/12	Week 9	105	265	160	252.38%	
02/07/12	04/09/12	Week 9	126	259	133	205.56%	
02/14/12	04/10/12	Week 9	179	338	159	188.83%	
02/14/12	04/11/12	Week 9	187	323	136	172.73%	
02/14/12	04/12/12	Week 9	253	389	136	153.75%	
02/14/12	04/13/12	Week 9	458	543	85	118.56%	

Analysis of Weekly Room Forecast to Actual Achievement Percentage
 RHA - Greenbrier Hotel
 Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
02/14/12	04/14/12	Week 9	478	534	56	111.72%	
02/14/12	04/15/12	Week 9	463	351	(112)	75.81%	
02/14/12	04/16/12	Week 9	560	392	(168)	70.00%	
02/21/12	04/17/12	Week 9	561	358	(203)	63.81%	
02/21/12	04/18/12	Week 9	380	239	(141)	62.89%	
02/21/12	04/19/12	Week 9	343	324	(19)	94.46%	
02/21/12	04/20/12	Week 9	573	499	(74)	87.09%	
02/21/12	04/21/12	Week 9	643	538	(105)	83.67%	
02/21/12	04/22/12	Week 9	368	338	(30)	91.85%	
02/21/12	04/23/12	Week 9	353	355	2	100.57%	
02/28/12	04/24/12	Week 9	347	355	8	102.31%	
02/28/12	04/25/12	Week 9	351	309	(42)	88.03%	
02/28/12	04/26/12	Week 9	535	480	(55)	89.72%	
02/28/12	04/27/12	Week 9	571	590	19	103.33%	
02/28/12	04/28/12	Week 9	560	578	18	103.21%	
02/28/12	04/29/12	Week 9	256	341	85	133.20%	
02/28/12	04/30/12	Week 9	235	312	77	132.77%	
03/06/12	05/01/12	Week 9	299	261	(38)	87.29%	
03/06/12	05/02/12	Week 9	382	294	(88)	76.96%	
03/06/12	05/03/12	Week 9	600	591	(9)	98.50%	
03/06/12	05/04/12	Week 9	650	615	(35)	94.62%	
03/06/12	05/05/12	Week 9	653	570	(83)	87.29%	
03/06/12	05/06/12	Week 9	376	359	(17)	95.48%	
03/06/12	05/07/12	Week 9	333	352	19	105.71%	
03/13/12	05/08/12	Week 9	342	320	(22)	93.57%	
03/13/12	05/09/12	Week 9	336	260	(76)	77.38%	
03/13/12	05/10/12	Week 9	358	324	(34)	90.50%	
03/13/12	05/11/12	Week 9	496	448	(48)	90.32%	
03/13/12	05/12/12	Week 9	495	443	(52)	89.49%	
03/13/12	05/13/12	Week 9	137	213	76	155.47%	
03/13/12	05/14/12	Week 9	155	257	102	165.81%	
03/20/12	05/15/12	Week 9	148	238	90	160.81%	
03/20/12	05/16/12	Week 9	217	209	(8)	96.31%	
03/20/12	05/17/12	Week 9	406	406	-	100.00%	
03/20/12	05/18/12	Week 9	627	478	(149)	76.24%	
03/20/12	05/19/12	Week 9	642	429	(213)	66.82%	
03/20/12	05/20/12	Week 9	422	325	(97)	77.01%	
03/20/12	05/21/12	Week 9	462	369	(93)	79.87%	
03/27/12	05/22/12	Week 9	441	335	(106)	75.96%	
03/27/12	05/23/12	Week 9	388	318	(70)	81.96%	
03/27/12	05/24/12	Week 9	455	361	(94)	79.34%	
03/27/12	05/25/12	Week 9	525	530	5	100.95%	

Preliminary

Analysis of Weekly Room Forecast to Actual Achievement Percentage
 RHA - Greenbrier Hotel
 Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
03/27/12	05/26/12	Week 9	614	635	21	103.42%	
03/27/12	05/27/12	Week 9	495	469	(26)	94.75%	
03/27/12	05/28/12	Week 9	140	176	36	125.71%	
04/03/12	05/29/12	Week 9	149	210	61	140.94%	
04/03/12	05/30/12	Week 9	201	259	58	128.86%	
04/03/12	05/31/12	Week 9	295	328	33	111.19%	
04/03/12	06/01/12	Week 9	482	446	(36)	92.53%	
04/03/12	06/02/12	Week 9	646	608	(38)	94.12%	
04/03/12	06/03/12	Week 9	659	660	1	100.15%	
04/03/12	06/04/12	Week 9	657	652	(5)	99.24%	
04/10/12	06/05/12	Week 9	662	660	(2)	99.70%	
04/10/12	06/06/12	Week 9	395	400	5	101.27%	
04/10/12	06/07/12	Week 9	501	513	12	102.40%	
04/10/12	06/08/12	Week 9	625	608	(17)	97.28%	
04/10/12	06/09/12	Week 9	619	602	(17)	97.25%	
04/10/12	06/10/12	Week 9	400	409	9	102.25%	
04/10/12	06/11/12	Week 9	382	443	61	115.97%	
04/17/12	06/12/12	Week 9	389	412	23	105.91%	
04/17/12	06/13/12	Week 9	475	496	21	104.42%	
04/17/12	06/14/12	Week 9	621	586	(35)	94.36%	
04/17/12	06/15/12	Week 9	663	602	(61)	90.80%	
04/17/12	06/16/12	Week 9	666	587	(79)	88.14%	
04/17/12	06/17/12	Week 9	386	337	(49)	87.31%	
04/17/12	06/18/12	Week 9	400	383	(17)	95.75%	
04/24/12	06/19/12	Week 9	430	450	20	104.65%	
04/24/12	06/20/12	Week 9	472	407	(65)	86.23%	
04/24/12	06/21/12	Week 9	559	501	(58)	89.62%	
04/24/12	06/22/12	Week 9	644	601	(43)	93.32%	
04/24/12	06/23/12	Week 9	663	521	(142)	78.58%	
04/24/12	06/24/12	Week 9	519	416	(103)	80.15%	
04/24/12	06/25/12	Week 9	494	481	(13)	97.37%	
05/01/12	06/26/12	Week 9	503	452	(51)	89.86%	
05/01/12	06/27/12	Week 9	601	482	(119)	80.20%	
05/01/12	06/28/12	Week 9	511	415	(96)	81.21%	
05/01/12	06/29/12	Week 9	635	506	(129)	79.69%	
05/01/12	06/30/12	Week 9	652	565	(87)	86.66%	
05/01/12	07/01/12	Week 9	241	349	108	144.81%	
05/01/12	07/02/12	Week 9	537	495	(42)	92.18%	
05/08/12	07/03/12	Week 9	629	621	(8)	98.73%	
05/08/12	07/04/12	Week 9	671	657	(14)	97.91%	
05/08/12	07/05/12	Week 9	678	680	2	100.29%	
05/08/12	07/06/12	Week 9	680	692	12	101.76%	

Analysis of Weekly Room Forecast to Actual Achievement Percentage
RHA - Greenbrier Hotel
Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
05/08/12	07/07/12	Week 9	680	694	14	102.06%	
05/08/12	07/08/12	Week 9	608	472	(136)	77.63%	
05/08/12	07/09/12	Week 9	290	306	16	105.52%	
05/15/12	07/10/12	Week 9	357	320	(37)	89.64%	
05/15/12	07/11/12	Week 9	346	344	(2)	99.42%	
05/15/12	07/12/12	Week 9	532	464	(68)	87.22%	
05/15/12	07/13/12	Week 9	639	616	(23)	96.40%	
05/15/12	07/14/12	Week 9	670	621	(49)	92.69%	
05/15/12	07/15/12	Week 9	495	542	47	109.49%	
05/15/12	07/16/12	Week 9	499	539	40	108.02%	
05/22/12	07/17/12	Week 9	535	578	43	108.04%	
05/22/12	07/18/12	Week 9	551	549	(2)	99.64%	
05/22/12	07/19/12	Week 9	653	672	19	102.91%	
05/22/12	07/20/12	Week 9	665	647	(18)	97.29%	
05/22/12	07/21/12	Week 9	673	629	(44)	93.46%	
05/22/12	07/22/12	Week 9	604	558	(46)	92.38%	
05/22/12	07/23/12	Week 9	652	596	(56)	91.41%	
05/29/12	07/24/12	Week 9	656	602	(54)	91.77%	
05/29/12	07/25/12	Week 9	500	508	8	101.60%	
05/29/12	07/26/12	Week 9	515	529	14	102.72%	
05/29/12	07/27/12	Week 9	562	545	(17)	96.98%	
05/29/12	07/28/12	Week 9	661	617	(44)	93.34%	
05/29/12	07/29/12	Week 9	591	549	(42)	92.89%	
05/29/12	07/30/12	Week 9	499	455	(44)	91.18%	
06/05/12	07/31/12	Week 9	640	602	(38)	94.06%	
06/05/12	08/01/12	Week 9	453	483	30	106.62%	
06/05/12	08/02/12	Week 9	638	660	22	103.45%	
06/05/12	08/03/12	Week 9	595	633	38	106.39%	
06/05/12	08/04/12	Week 9	622	633	11	101.77%	
06/05/12	08/05/12	Week 9	396	563	167	142.17%	
06/05/12	08/06/12	Week 9	376	553	177	147.07%	
06/12/12	08/07/12	Week 9	492	602	110	122.36%	
06/12/12	08/08/12	Week 9	458	514	56	112.23%	
06/12/12	08/09/12	Week 9	494	572	78	115.79%	
06/12/12	08/10/12	Week 9	529	582	53	110.02%	
06/12/12	08/11/12	Week 9	589	633	44	107.47%	
06/12/12	08/12/12	Week 9	460	463	3	100.65%	
06/12/12	08/13/12	Week 9	450	434	(16)	96.44%	
06/19/12	08/14/12	Week 9	366	383	17	104.64%	
06/19/12	08/15/12	Week 9	450	481	31	106.89%	
06/19/12	08/16/12	Week 9	490	554	64	113.06%	
06/19/12	08/17/12	Week 9	538	632	94	117.47%	

Analysis of Weekly Room Forecast to Actual Achievement Percentage
 RHA - Greenbrier Hotel
 Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
06/19/12	08/18/12	Week 9	567	652	85	114.99%	
06/19/12	08/19/12	Week 9	370	447	77	120.81%	
06/19/12	08/20/12	Week 9	343	447	104	130.32%	
Week 9 Total			74,367	75,692	1,325	101.78%	To Sch 10
01/03/12	03/06/12	Week 10	140	132	(8)	94.29%	
01/03/12	03/07/12	Week 10	209	223	14	106.70%	
01/03/12	03/08/12	Week 10	234	215	(19)	91.88%	
01/03/12	03/09/12	Week 10	339	334	(5)	98.53%	
01/03/12	03/10/12	Week 10	329	410	81	124.62%	
01/03/12	03/11/12	Week 10	150	153	3	102.00%	
01/03/12	03/12/12	Week 10	170	167	(3)	98.24%	
01/10/12	03/13/12	Week 10	160	137	(23)	85.63%	
01/10/12	03/14/12	Week 10	142	149	7	104.93%	
01/10/12	03/15/12	Week 10	159	144	(15)	90.57%	
01/10/12	03/16/12	Week 10	353	461	108	130.59%	
01/10/12	03/17/12	Week 10	304	425	121	139.80%	
01/10/12	03/18/12	Week 10	188	250	62	132.98%	
01/10/12	03/19/12	Week 10	181	229	48	126.52%	
01/17/12	03/20/12	Week 10	180	211	31	117.22%	
01/17/12	03/21/12	Week 10	182	127	(55)	69.78%	
01/17/12	03/22/12	Week 10	246	237	(9)	96.34%	
01/17/12	03/23/12	Week 10	393	474	81	120.61%	
01/17/12	03/24/12	Week 10	384	509	125	132.55%	
01/17/12	03/25/12	Week 10	278	335	57	120.50%	
01/17/12	03/26/12	Week 10	267	331	64	123.97%	
01/24/12	03/27/12	Week 10	223	263	40	117.94%	
01/24/12	03/28/12	Week 10	275	274	(1)	99.64%	
01/24/12	03/29/12	Week 10	443	526	83	118.74%	
01/24/12	03/30/12	Week 10	495	581	86	117.37%	
01/24/12	03/31/12	Week 10	448	560	112	125.00%	
01/24/12	04/01/12	Week 10	137	443	306	323.36%	
01/24/12	04/02/12	Week 10	117	470	353	401.71%	
01/31/12	04/03/12	Week 10	110	378	268	343.64%	
01/31/12	04/04/12	Week 10	110	304	194	276.36%	
01/31/12	04/05/12	Week 10	120	328	208	273.33%	
01/31/12	04/06/12	Week 10	245	452	207	184.49%	
01/31/12	04/07/12	Week 10	300	461	161	153.67%	
01/31/12	04/08/12	Week 10	100	265	165	265.00%	
01/31/12	04/09/12	Week 10	128	259	131	202.34%	
02/07/12	04/10/12	Week 10	155	338	183	218.06%	

Analysis of Weekly Room Forecast to Actual Achievement Percentage
 RHA - Greenbrier Hotel
 Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
02/07/12	04/11/12	Week 10	175	323	148	184.57%	
02/07/12	04/12/12	Week 10	259	389	130	150.19%	
02/07/12	04/13/12	Week 10	470	543	73	115.53%	
02/07/12	04/14/12	Week 10	482	534	52	110.79%	
02/07/12	04/15/12	Week 10	475	351	(124)	73.89%	
02/07/12	04/16/12	Week 10	609	392	(217)	64.37%	
02/14/12	04/17/12	Week 10	566	358	(208)	63.25%	
02/14/12	04/18/12	Week 10	385	239	(146)	62.08%	
02/14/12	04/19/12	Week 10	331	324	(7)	97.89%	
02/14/12	04/20/12	Week 10	593	499	(94)	84.15%	
02/14/12	04/21/12	Week 10	658	538	(120)	81.76%	
02/14/12	04/22/12	Week 10	383	338	(45)	88.25%	
02/14/12	04/23/12	Week 10	374	355	(19)	94.92%	
02/21/12	04/24/12	Week 10	347	355	8	102.31%	
02/21/12	04/25/12	Week 10	351	309	(42)	88.03%	
02/21/12	04/26/12	Week 10	535	480	(55)	89.72%	
02/21/12	04/27/12	Week 10	571	590	19	103.33%	
02/21/12	04/28/12	Week 10	560	578	18	103.21%	
02/21/12	04/29/12	Week 10	256	341	85	133.20%	
02/21/12	04/30/12	Week 10	235	312	77	132.77%	
02/28/12	05/01/12	Week 10	283	261	(22)	92.23%	
02/28/12	05/02/12	Week 10	387	294	(93)	75.97%	
02/28/12	05/03/12	Week 10	600	591	(9)	98.50%	
02/28/12	05/04/12	Week 10	638	615	(23)	96.39%	
02/28/12	05/05/12	Week 10	652	570	(82)	87.42%	
02/28/12	05/06/12	Week 10	435	359	(76)	82.53%	
02/28/12	05/07/12	Week 10	347	352	5	101.44%	
03/06/12	05/08/12	Week 10	342	320	(22)	93.57%	
03/06/12	05/09/12	Week 10	326	260	(66)	79.75%	
03/06/12	05/10/12	Week 10	348	324	(24)	93.10%	
03/06/12	05/11/12	Week 10	476	448	(28)	94.12%	
03/06/12	05/12/12	Week 10	493	443	(50)	89.86%	
03/06/12	05/13/12	Week 10	135	213	78	157.78%	
03/06/12	05/14/12	Week 10	154	257	103	166.88%	
03/13/12	05/15/12	Week 10	148	238	90	160.81%	
03/13/12	05/16/12	Week 10	217	209	(8)	96.31%	
03/13/12	05/17/12	Week 10	406	406	-	100.00%	
03/13/12	05/18/12	Week 10	627	478	(149)	76.24%	
03/13/12	05/19/12	Week 10	642	429	(213)	66.82%	
03/13/12	05/20/12	Week 10	400	325	(75)	81.25%	
03/13/12	05/21/12	Week 10	436	369	(67)	84.63%	
03/20/12	05/22/12	Week 10	431	335	(96)	77.73%	

Analysis of Weekly Room Forecast to Actual Achievement Percentage
 RHA - Greenbrier Hotel
 Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
03/20/12	05/23/12	Week 10	391	318	(73)	81.33%	
03/20/12	05/24/12	Week 10	461	361	(100)	78.31%	
03/20/12	05/25/12	Week 10	520	530	10	101.92%	
03/20/12	05/26/12	Week 10	609	635	26	104.27%	
03/20/12	05/27/12	Week 10	485	469	(16)	96.70%	
03/20/12	05/28/12	Week 10	140	176	36	125.71%	
03/27/12	05/29/12	Week 10	154	210	56	136.36%	
03/27/12	05/30/12	Week 10	213	259	46	121.60%	
03/27/12	05/31/12	Week 10	300	328	28	109.33%	
03/27/12	06/01/12	Week 10	477	446	(31)	93.50%	
03/27/12	06/02/12	Week 10	641	608	(33)	94.85%	
03/27/12	06/03/12	Week 10	659	660	1	100.15%	
03/27/12	06/04/12	Week 10	657	652	(5)	99.24%	
04/03/12	06/05/12	Week 10	665	660	(5)	99.25%	
04/03/12	06/06/12	Week 10	410	400	(10)	97.56%	
04/03/12	06/07/12	Week 10	511	513	2	100.39%	
04/03/12	06/08/12	Week 10	645	608	(37)	94.26%	
04/03/12	06/09/12	Week 10	629	602	(27)	95.71%	
04/03/12	06/10/12	Week 10	401	409	8	102.00%	
04/03/12	06/11/12	Week 10	373	443	70	118.77%	
04/10/12	06/12/12	Week 10	394	412	18	104.57%	
04/10/12	06/13/12	Week 10	480	496	16	103.33%	
04/10/12	06/14/12	Week 10	616	586	(30)	95.13%	
04/10/12	06/15/12	Week 10	656	602	(54)	91.77%	
04/10/12	06/16/12	Week 10	658	587	(71)	89.21%	
04/10/12	06/17/12	Week 10	386	337	(49)	87.31%	
04/10/12	06/18/12	Week 10	400	383	(17)	95.75%	
04/17/12	06/19/12	Week 10	430	450	20	104.65%	
04/17/12	06/20/12	Week 10	482	407	(75)	84.44%	
04/17/12	06/21/12	Week 10	574	501	(73)	87.28%	
04/17/12	06/22/12	Week 10	653	601	(52)	92.04%	
04/17/12	06/23/12	Week 10	652	521	(131)	79.91%	
04/17/12	06/24/12	Week 10	518	416	(102)	80.31%	
04/17/12	06/25/12	Week 10	504	481	(23)	95.44%	
04/24/12	06/26/12	Week 10	493	452	(41)	91.68%	
04/24/12	06/27/12	Week 10	599	482	(117)	80.47%	
04/24/12	06/28/12	Week 10	510	415	(95)	81.37%	
04/24/12	06/29/12	Week 10	632	506	(126)	80.06%	
04/24/12	06/30/12	Week 10	670	565	(105)	84.33%	
04/24/12	07/01/12	Week 10	199	349	150	175.38%	
04/24/12	07/02/12	Week 10	538	495	(43)	92.01%	
05/01/12	07/03/12	Week 10	629	621	(8)	98.73%	

Preliminary

Analysis of Weekly Room Forecast to Actual Achievement Percentage
 RHA - Greenbrier Hotel
 Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
05/01/12	07/04/12	Week 10	671	657	(14)	97.91%	
05/01/12	07/05/12	Week 10	678	680	2	100.29%	
05/01/12	07/06/12	Week 10	680	692	12	101.76%	
05/01/12	07/07/12	Week 10	680	694	14	102.06%	
05/01/12	07/08/12	Week 10	608	472	(136)	77.63%	
05/01/12	07/09/12	Week 10	290	306	16	105.52%	
05/08/12	07/10/12	Week 10	357	320	(37)	89.64%	
05/08/12	07/11/12	Week 10	346	344	(2)	99.42%	
05/08/12	07/12/12	Week 10	532	464	(68)	87.22%	
05/08/12	07/13/12	Week 10	639	616	(23)	96.40%	
05/08/12	07/14/12	Week 10	670	621	(49)	92.69%	
05/08/12	07/15/12	Week 10	485	542	57	111.75%	
05/08/12	07/16/12	Week 10	509	539	30	105.89%	
05/15/12	07/17/12	Week 10	530	578	48	109.06%	
05/15/12	07/18/12	Week 10	546	549	3	100.55%	
05/15/12	07/19/12	Week 10	673	672	(1)	99.85%	
05/15/12	07/20/12	Week 10	665	647	(18)	97.29%	
05/15/12	07/21/12	Week 10	662	629	(33)	95.02%	
05/15/12	07/22/12	Week 10	604	558	(46)	92.38%	
05/15/12	07/23/12	Week 10	652	596	(56)	91.41%	
05/22/12	07/24/12	Week 10	658	602	(56)	91.49%	
05/22/12	07/25/12	Week 10	500	508	8	101.60%	
05/22/12	07/26/12	Week 10	535	529	(6)	98.88%	
05/22/12	07/27/12	Week 10	579	545	(34)	94.13%	
05/22/12	07/28/12	Week 10	669	617	(52)	92.23%	
05/22/12	07/29/12	Week 10	605	549	(56)	90.74%	
05/22/12	07/30/12	Week 10	499	455	(44)	91.18%	
05/29/12	07/31/12	Week 10	645	602	(43)	93.33%	
05/29/12	08/01/12	Week 10	448	483	35	107.81%	
05/29/12	08/02/12	Week 10	638	660	22	103.45%	
05/29/12	08/03/12	Week 10	580	633	53	109.14%	
05/29/12	08/04/12	Week 10	622	633	11	101.77%	
05/29/12	08/05/12	Week 10	376	563	187	149.73%	
05/29/12	08/06/12	Week 10	396	553	157	139.65%	
06/05/12	08/07/12	Week 10	487	602	115	123.61%	
06/05/12	08/08/12	Week 10	453	514	61	113.47%	
06/05/12	08/09/12	Week 10	489	572	83	116.97%	
06/05/12	08/10/12	Week 10	524	582	58	111.07%	
06/05/12	08/11/12	Week 10	584	633	49	108.39%	
06/05/12	08/12/12	Week 10	460	463	3	100.65%	
06/05/12	08/13/12	Week 10	450	434	(16)	96.44%	
06/12/12	08/14/12	Week 10	361	383	22	106.09%	

Preliminary

Analysis of Weekly Room Forecast to Actual Achievement Percentage
RHA - Greenbrier Hotel
Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
06/12/12	08/15/12	Week 10	452	481	29	106.42%	
06/12/12	08/16/12	Week 10	495	554	59	111.92%	
06/12/12	08/17/12	Week 10	543	632	89	116.39%	
06/12/12	08/18/12	Week 10	572	652	80	113.99%	
06/12/12	08/19/12	Week 10	370	447	77	120.81%	
06/12/12	08/20/12	Week 10	343	447	104	130.32%	
06/19/12	08/21/12	Week 10	269	357	88	132.71%	
06/19/12	08/22/12	Week 10	270	343	73	127.04%	
06/19/12	08/23/12	Week 10	421	530	109	125.89%	
06/19/12	08/24/12	Week 10	647	645	(2)	99.69%	
06/19/12	08/25/12	Week 10	600	605	5	100.83%	
06/19/12	08/26/12	Week 10	297	413	116	139.06%	
06/19/12	08/27/12	Week 10	241	363	122	150.62%	

Week 10 Total

To Sch 10

75,501	77,511	2,010
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102.66%

01/03/12	03/13/12	Week 11	160	137	(23)	85.63%	
01/03/12	03/14/12	Week 11	142	149	7	104.93%	
01/03/12	03/15/12	Week 11	159	144	(15)	90.57%	
01/03/12	03/16/12	Week 11	348	461	113	132.47%	
01/03/12	03/17/12	Week 11	303	425	122	140.26%	
01/03/12	03/18/12	Week 11	187	250	63	133.69%	
01/03/12	03/19/12	Week 11	180	229	49	127.22%	
01/10/12	03/20/12	Week 11	180	211	31	117.22%	
01/10/12	03/21/12	Week 11	182	127	(55)	69.78%	
01/10/12	03/22/12	Week 11	246	237	(9)	96.34%	
01/10/12	03/23/12	Week 11	477	474	(3)	99.37%	
01/10/12	03/24/12	Week 11	480	509	29	106.04%	
01/10/12	03/25/12	Week 11	277	335	58	120.94%	
01/10/12	03/26/12	Week 11	265	331	66	124.91%	
01/17/12	03/27/12	Week 11	222	263	41	118.47%	
01/17/12	03/28/12	Week 11	274	274	-	100.00%	
01/17/12	03/29/12	Week 11	446	526	80	117.94%	
01/17/12	03/30/12	Week 11	498	581	83	116.67%	
01/17/12	03/31/12	Week 11	451	560	109	124.17%	
01/17/12	04/01/12	Week 11	115	443	328	385.22%	
01/17/12	04/02/12	Week 11	108	470	362	435.19%	
01/24/12	04/03/12	Week 11	126	378	252	300.00%	
01/24/12	04/04/12	Week 11	120	304	194	276.36%	
01/24/12	04/05/12	Week 11	120	328	208	273.33%	
01/24/12	04/06/12	Week 11	245	452	207	184.49%	
01/24/12	04/07/12	Week 11	300	461	161	153.67%	

Analysis of Weekly Room Forecast to Actual Achievement Percentage
RHA - Greenbrier Hotel
Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
01/24/12	04/08/12	Week 11	100	265	165	265.00%	
01/24/12	04/09/12	Week 11	128	259	131	202.34%	
01/31/12	04/10/12	Week 11	184	338	154	183.70%	
01/31/12	04/11/12	Week 11	202	323	121	159.90%	
01/31/12	04/12/12	Week 11	279	389	110	139.43%	
01/31/12	04/13/12	Week 11	464	543	79	117.03%	
01/31/12	04/14/12	Week 11	476	534	58	112.18%	
01/31/12	04/15/12	Week 11	475	351	(124)	73.89%	
01/31/12	04/16/12	Week 11	609	392	(217)	64.37%	
02/07/12	04/17/12	Week 11	599	358	(241)	59.77%	
02/07/12	04/18/12	Week 11	410	239	(171)	58.29%	
02/07/12	04/19/12	Week 11	358	324	(34)	90.50%	
02/07/12	04/20/12	Week 11	598	499	(99)	83.44%	
02/07/12	04/21/12	Week 11	648	538	(110)	83.02%	
02/07/12	04/22/12	Week 11	384	338	(46)	88.02%	
02/07/12	04/23/12	Week 11	374	355	(19)	94.92%	
02/14/12	04/24/12	Week 11	371	355	(16)	95.69%	
02/14/12	04/25/12	Week 11	345	309	(36)	89.57%	
02/14/12	04/26/12	Week 11	532	480	(52)	90.23%	
02/14/12	04/27/12	Week 11	566	590	24	104.24%	
02/14/12	04/28/12	Week 11	550	578	28	105.09%	
02/14/12	04/29/12	Week 11	253	341	88	134.78%	
02/14/12	04/30/12	Week 11	232	312	80	134.48%	
02/21/12	05/01/12	Week 11	280	261	(19)	93.21%	
02/21/12	05/02/12	Week 11	403	294	(109)	72.95%	
02/21/12	05/03/12	Week 11	600	591	(9)	98.50%	
02/21/12	05/04/12	Week 11	627	615	(12)	98.09%	
02/21/12	05/05/12	Week 11	663	570	(93)	85.97%	
02/21/12	05/06/12	Week 11	430	359	(71)	83.49%	
02/21/12	05/07/12	Week 11	342	352	10	102.92%	
02/28/12	05/08/12	Week 11	351	320	(31)	91.17%	
02/28/12	05/09/12	Week 11	326	260	(66)	79.75%	
02/28/12	05/10/12	Week 11	353	324	(29)	91.78%	
02/28/12	05/11/12	Week 11	486	448	(38)	92.18%	
02/28/12	05/12/12	Week 11	503	443	(60)	88.07%	
02/28/12	05/13/12	Week 11	160	213	53	133.13%	
02/28/12	05/14/12	Week 11	119	257	138	215.97%	
03/06/12	05/15/12	Week 11	147	238	91	161.90%	
03/06/12	05/16/12	Week 11	211	209	(2)	99.05%	
03/06/12	05/17/12	Week 11	400	406	6	101.50%	
03/06/12	05/18/12	Week 11	621	478	(143)	76.97%	
03/06/12	05/19/12	Week 11	636	429	(207)	67.45%	

Analysis of Weekly Room Forecast to Actual Achievement Percentage
RHA - Greenbrier Hotel
Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
03/06/12	05/20/12	Week 11	394	325	(69)	82.49%	
03/06/12	05/21/12	Week 11	431	369	(62)	85.61%	
03/13/12	05/22/12	Week 11	431	335	(96)	77.73%	
03/13/12	05/23/12	Week 11	407	318	(89)	78.13%	
03/13/12	05/24/12	Week 11	471	361	(110)	76.65%	
03/13/12	05/25/12	Week 11	518	530	12	102.32%	
03/13/12	05/26/12	Week 11	608	635	27	104.44%	
03/13/12	05/27/12	Week 11	485	469	(16)	96.70%	
03/13/12	05/28/12	Week 11	140	176	36	125.71%	
03/20/12	05/29/12	Week 11	154	210	56	136.36%	
03/20/12	05/30/12	Week 11	213	259	46	121.60%	
03/20/12	05/31/12	Week 11	300	328	28	109.33%	
03/20/12	06/01/12	Week 11	477	446	(31)	93.50%	
03/20/12	06/02/12	Week 11	641	608	(33)	94.85%	
03/20/12	06/03/12	Week 11	659	660	1	100.15%	
03/20/12	06/04/12	Week 11	657	652	(5)	99.24%	
03/27/12	06/05/12	Week 11	660	660	-	100.00%	
03/27/12	06/06/12	Week 11	379	400	21	105.54%	
03/27/12	06/07/12	Week 11	500	513	13	102.60%	
03/27/12	06/08/12	Week 11	655	608	(47)	92.82%	
03/27/12	06/09/12	Week 11	629	602	(27)	95.71%	
03/27/12	06/10/12	Week 11	396	409	13	103.28%	
03/27/12	06/11/12	Week 11	378	443	65	117.20%	
04/03/12	06/12/12	Week 11	385	412	27	107.01%	
04/03/12	06/13/12	Week 11	474	496	22	104.64%	
04/03/12	06/14/12	Week 11	606	586	(20)	96.70%	
04/03/12	06/15/12	Week 11	646	602	(44)	93.19%	
04/03/12	06/16/12	Week 11	648	587	(61)	90.59%	
04/03/12	06/17/12	Week 11	406	337	(69)	83.00%	
04/03/12	06/18/12	Week 11	410	383	(27)	93.41%	
04/10/12	06/19/12	Week 11	422	450	28	106.64%	
04/10/12	06/20/12	Week 11	469	407	(62)	86.78%	
04/10/12	06/21/12	Week 11	574	501	(73)	87.28%	
04/10/12	06/22/12	Week 11	654	601	(53)	91.90%	
04/10/12	06/23/12	Week 11	638	521	(117)	81.66%	
04/10/12	06/24/12	Week 11	518	416	(102)	80.31%	
04/10/12	06/25/12	Week 11	499	481	(18)	96.39%	
04/17/12	06/26/12	Week 11	503	452	(51)	89.86%	
04/17/12	06/27/12	Week 11	609	482	(127)	79.15%	
04/17/12	06/28/12	Week 11	521	415	(106)	79.65%	
04/17/12	06/29/12	Week 11	638	506	(132)	79.31%	
04/17/12	06/30/12	Week 11	675	565	(110)	83.70%	

Preliminary

Analysis of Weekly Room Forecast to Actual Achievement Percentage
 RHA - Greenbrier Hotel
 Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
04/17/12	07/01/12	Week 11	204	349	145	171.08%	
04/17/12	07/02/12	Week 11	559	495	(64)	88.55%	
04/24/12	07/03/12	Week 11	630	621	(9)	98.57%	
04/24/12	07/04/12	Week 11	672	657	(15)	97.77%	
04/24/12	07/05/12	Week 11	679	680	1	100.15%	
04/24/12	07/06/12	Week 11	681	692	11	101.62%	
04/24/12	07/07/12	Week 11	681	694	13	101.91%	
04/24/12	07/08/12	Week 11	608	472	(136)	77.63%	
04/24/12	07/09/12	Week 11	290	306	16	105.52%	
05/01/12	07/10/12	Week 11	357	320	(37)	89.64%	
05/01/12	07/11/12	Week 11	346	344	(2)	99.42%	
05/01/12	07/12/12	Week 11	532	464	(68)	87.22%	
05/01/12	07/13/12	Week 11	639	616	(23)	96.40%	
05/01/12	07/14/12	Week 11	670	621	(49)	92.69%	
05/01/12	07/15/12	Week 11	485	542	57	111.75%	
05/01/12	07/16/12	Week 11	509	539	30	105.89%	
05/08/12	07/17/12	Week 11	540	578	38	107.04%	
05/08/12	07/18/12	Week 11	536	549	13	102.43%	
05/08/12	07/19/12	Week 11	673	672	(1)	99.85%	
05/08/12	07/20/12	Week 11	670	647	(23)	96.57%	
05/08/12	07/21/12	Week 11	671	629	(42)	93.74%	
05/08/12	07/22/12	Week 11	614	558	(56)	90.88%	
05/08/12	07/23/12	Week 11	657	596	(61)	90.72%	
05/15/12	07/24/12	Week 11	658	602	(56)	91.49%	
05/15/12	07/25/12	Week 11	500	508	8	101.60%	
05/15/12	07/26/12	Week 11	535	529	(6)	98.88%	
05/15/12	07/27/12	Week 11	559	545	(14)	97.50%	
05/15/12	07/28/12	Week 11	659	617	(42)	93.63%	
05/15/12	07/29/12	Week 11	605	549	(56)	90.74%	
05/15/12	07/30/12	Week 11	499	455	(44)	91.18%	
05/22/12	07/31/12	Week 11	643	602	(41)	93.62%	
05/22/12	08/01/12	Week 11	446	483	37	108.30%	
05/22/12	08/02/12	Week 11	636	660	24	103.77%	
05/22/12	08/03/12	Week 11	580	633	53	109.14%	
05/22/12	08/04/12	Week 11	622	633	11	101.77%	
05/22/12	08/05/12	Week 11	372	563	191	151.34%	
05/22/12	08/06/12	Week 11	386	553	167	143.26%	
05/29/12	08/07/12	Week 11	507	602	95	118.74%	
05/29/12	08/08/12	Week 11	453	514	61	113.47%	
05/29/12	08/09/12	Week 11	484	572	88	118.18%	
05/29/12	08/10/12	Week 11	524	582	58	111.07%	
05/29/12	08/11/12	Week 11	584	633	49	108.39%	

Preliminary

Analysis of Weekly Room Forecast to Actual Achievement Percentage
 RHA - Greenbrier Hotel
 Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
05/29/12	08/12/12	Week 11	460	463	3	100.65%	
05/29/12	08/13/12	Week 11	450	434	(16)	96.44%	
06/05/12	08/14/12	Week 11	361	383	22	106.09%	
06/05/12	08/15/12	Week 11	452	481	29	106.42%	
06/05/12	08/16/12	Week 11	495	554	59	111.92%	
06/05/12	08/17/12	Week 11	543	632	89	116.39%	
06/05/12	08/18/12	Week 11	572	652	80	113.99%	
06/05/12	08/19/12	Week 11	370	447	77	120.81%	
06/05/12	08/20/12	Week 11	343	447	104	130.32%	
06/12/12	08/21/12	Week 11	269	357	88	132.71%	
06/12/12	08/22/12	Week 11	268	343	75	127.99%	
06/12/12	08/23/12	Week 11	421	530	109	125.89%	
06/12/12	08/24/12	Week 11	647	645	(2)	99.69%	
06/12/12	08/25/12	Week 11	600	605	5	100.83%	
06/12/12	08/26/12	Week 11	297	413	116	139.06%	
06/12/12	08/27/12	Week 11	259	363	104	140.15%	
06/19/12	08/28/12	Week 11	260	375	115	144.23%	
06/19/12	08/29/12	Week 11	525	582	57	110.86%	
06/19/12	08/30/12	Week 11	547	570	23	104.20%	
06/19/12	08/31/12	Week 11	536	508	(28)	94.78%	
06/19/12	09/01/12	Week 11	615	647	32	105.20%	
06/19/12	09/02/12	Week 11	565	599	34	106.02%	
06/19/12	09/03/12	Week 11	181	224	43	123.76%	
Week 11 Total			77,465	79,382	1,917	102.47%	To Sch 10
01/03/12	03/20/12	Week 12	180	211	31	117.22%	
01/03/12	03/21/12	Week 12	182	127	(55)	69.78%	
01/03/12	03/22/12	Week 12	246	237	(9)	96.34%	
01/03/12	03/23/12	Week 12	455	474	19	104.18%	
01/03/12	03/24/12	Week 12	454	509	55	112.11%	
01/03/12	03/25/12	Week 12	278	335	57	120.50%	
01/03/12	03/26/12	Week 12	267	331	64	123.97%	
01/10/12	03/27/12	Week 12	219	263	44	120.09%	
01/10/12	03/28/12	Week 12	262	274	12	104.58%	
01/10/12	03/29/12	Week 12	503	526	23	104.57%	
01/10/12	03/30/12	Week 12	500	581	81	116.20%	
01/10/12	03/31/12	Week 12	446	560	114	125.56%	
01/10/12	04/01/12	Week 12	110	443	333	402.73%	
01/10/12	04/02/12	Week 12	106	470	364	443.40%	
01/17/12	04/03/12	Week 12	126	378	252	300.00%	
01/17/12	04/04/12	Week 12	110	304	194	276.36%	

Preliminary

Analysis of Weekly Room Forecast to Actual Achievement Percentage
 RHA - Greenbrier Hotel
 Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
01/17/12	04/05/12	Week 12	120	328	208	273.33%	
01/17/12	04/06/12	Week 12	245	452	207	184.49%	
01/17/12	04/07/12	Week 12	300	461	161	153.67%	
01/17/12	04/08/12	Week 12	100	265	165	265.00%	
01/17/12	04/09/12	Week 12	128	259	131	202.34%	
01/24/12	04/10/12	Week 12	184	338	154	183.70%	
01/24/12	04/11/12	Week 12	199	323	124	162.31%	
01/24/12	04/12/12	Week 12	271	389	118	143.54%	
01/24/12	04/13/12	Week 12	460	543	83	118.04%	
01/24/12	04/14/12	Week 12	467	534	67	114.35%	
01/24/12	04/15/12	Week 12	475	351	(124)	73.89%	
01/24/12	04/16/12	Week 12	609	392	(217)	64.37%	
01/31/12	04/17/12	Week 12	579	358	(221)	61.83%	
01/31/12	04/18/12	Week 12	390	239	(151)	61.28%	
01/31/12	04/19/12	Week 12	353	324	(29)	91.78%	
01/31/12	04/20/12	Week 12	580	499	(81)	86.03%	
01/31/12	04/21/12	Week 12	663	538	(125)	81.15%	
01/31/12	04/22/12	Week 12	379	338	(41)	89.18%	
01/31/12	04/23/12	Week 12	374	355	(19)	94.92%	
02/07/12	04/24/12	Week 12	371	355	(16)	95.69%	
02/07/12	04/25/12	Week 12	345	309	(36)	89.57%	
02/07/12	04/26/12	Week 12	524	480	(44)	91.60%	
02/07/12	04/27/12	Week 12	524	590	66	112.60%	
02/07/12	04/28/12	Week 12	508	578	70	113.78%	
02/07/12	04/29/12	Week 12	126	341	215	270.63%	
02/07/12	04/30/12	Week 12	126	312	186	247.62%	
02/14/12	05/01/12	Week 12	280	261	(19)	93.21%	
02/14/12	05/02/12	Week 12	403	294	(109)	72.95%	
02/14/12	05/03/12	Week 12	600	591	(9)	98.50%	
02/14/12	05/04/12	Week 12	627	615	(12)	98.09%	
02/14/12	05/05/12	Week 12	663	570	(93)	85.97%	
02/14/12	05/06/12	Week 12	425	359	(66)	84.47%	
02/14/12	05/07/12	Week 12	337	352	15	104.45%	
02/21/12	05/08/12	Week 12	341	320	(21)	93.84%	
02/21/12	05/09/12	Week 12	326	260	(66)	79.75%	
02/21/12	05/10/12	Week 12	353	324	(29)	91.78%	
02/21/12	05/11/12	Week 12	486	448	(38)	92.18%	
02/21/12	05/12/12	Week 12	503	443	(60)	88.07%	
02/21/12	05/13/12	Week 12	155	213	58	137.42%	
02/21/12	05/14/12	Week 12	114	257	143	225.44%	
02/28/12	05/15/12	Week 12	139	238	99	171.22%	
02/28/12	05/16/12	Week 12	196	209	13	106.63%	

Preliminary

Analysis of Weekly Room Forecast to Actual Achievement Percentage
 RHA - Greenbrier Hotel
 Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
02/28/12	05/17/12	Week 12	385	406	21	105.45%	
02/28/12	05/18/12	Week 12	621	478	(143)	76.97%	
02/28/12	05/19/12	Week 12	636	429	(207)	67.45%	
02/28/12	05/20/12	Week 12	298	325	27	109.06%	
02/28/12	05/21/12	Week 12	344	369	25	107.27%	
03/06/12	05/22/12	Week 12	426	335	(91)	78.64%	
03/06/12	05/23/12	Week 12	407	318	(89)	78.13%	
03/06/12	05/24/12	Week 12	461	361	(100)	78.31%	
03/06/12	05/25/12	Week 12	513	530	17	103.31%	
03/06/12	05/26/12	Week 12	606	635	29	104.79%	
03/06/12	05/27/12	Week 12	484	469	(15)	96.90%	
03/06/12	05/28/12	Week 12	140	176	36	125.71%	
03/13/12	05/29/12	Week 12	154	210	56	136.36%	
03/13/12	05/30/12	Week 12	213	259	46	121.60%	
03/13/12	05/31/12	Week 12	297	328	31	110.44%	
03/13/12	06/01/12	Week 12	477	446	(31)	93.50%	
03/13/12	06/02/12	Week 12	648	608	(40)	93.83%	
03/13/12	06/03/12	Week 12	629	660	31	104.93%	
03/13/12	06/04/12	Week 12	632	652	20	103.16%	
03/20/12	06/05/12	Week 12	655	660	5	100.76%	
03/20/12	06/06/12	Week 12	369	400	31	108.40%	
03/20/12	06/07/12	Week 12	520	513	(7)	98.65%	
03/20/12	06/08/12	Week 12	652	608	(44)	93.25%	
03/20/12	06/09/12	Week 12	605	602	(3)	99.50%	
03/20/12	06/10/12	Week 12	401	409	8	102.00%	
03/20/12	06/11/12	Week 12	368	443	75	120.38%	
03/27/12	06/12/12	Week 12	385	412	27	107.01%	
03/27/12	06/13/12	Week 12	474	496	22	104.64%	
03/27/12	06/14/12	Week 12	626	586	(40)	93.61%	
03/27/12	06/15/12	Week 12	636	602	(34)	94.65%	
03/27/12	06/16/12	Week 12	638	587	(51)	92.01%	
03/27/12	06/17/12	Week 12	426	337	(89)	79.11%	
03/27/12	06/18/12	Week 12	400	383	(17)	95.75%	
04/03/12	06/19/12	Week 12	432	450	18	104.17%	
04/03/12	06/20/12	Week 12	464	407	(57)	87.72%	
04/03/12	06/21/12	Week 12	574	501	(73)	87.28%	
04/03/12	06/22/12	Week 12	622	601	(21)	96.62%	
04/03/12	06/23/12	Week 12	608	521	(87)	85.69%	
04/03/12	06/24/12	Week 12	530	416	(114)	78.49%	
04/03/12	06/25/12	Week 12	483	481	(2)	99.59%	
04/10/12	06/26/12	Week 12	498	452	(46)	90.76%	
04/10/12	06/27/12	Week 12	604	482	(122)	79.80%	

Analysis of Weekly Room Forecast to Actual Achievement Percentage
RHA - Greenbrier Hotel
Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
04/10/12	06/28/12	Week 12	516	415	(101)	80.43%	
04/10/12	06/29/12	Week 12	638	506	(132)	79.31%	
04/10/12	06/30/12	Week 12	675	565	(110)	83.70%	
04/10/12	07/01/12	Week 12	204	349	145	171.08%	
04/10/12	07/02/12	Week 12	559	495	(64)	88.55%	
04/17/12	07/03/12	Week 12	650	621	(29)	95.54%	
04/17/12	07/04/12	Week 12	679	657	(22)	96.76%	
04/17/12	07/05/12	Week 12	679	680	1	100.15%	
04/17/12	07/06/12	Week 12	681	692	11	101.62%	
04/17/12	07/07/12	Week 12	681	694	13	101.91%	
04/17/12	07/08/12	Week 12	610	472	(138)	77.38%	
04/17/12	07/09/12	Week 12	285	306	21	107.37%	
04/24/12	07/10/12	Week 12	357	320	(37)	89.64%	
04/24/12	07/11/12	Week 12	346	344	(2)	99.42%	
04/24/12	07/12/12	Week 12	532	464	(68)	87.22%	
04/24/12	07/13/12	Week 12	639	616	(23)	96.40%	
04/24/12	07/14/12	Week 12	665	621	(44)	93.38%	
04/24/12	07/15/12	Week 12	475	542	67	114.11%	
04/24/12	07/16/12	Week 12	506	539	33	106.52%	
05/01/12	07/17/12	Week 12	535	578	43	108.04%	
05/01/12	07/18/12	Week 12	531	549	18	103.39%	
05/01/12	07/19/12	Week 12	668	672	4	100.60%	
05/01/12	07/20/12	Week 12	670	647	(23)	96.57%	
05/01/12	07/21/12	Week 12	671	629	(42)	93.74%	
05/01/12	07/22/12	Week 12	614	558	(56)	90.88%	
05/01/12	07/23/12	Week 12	657	596	(61)	90.72%	
05/08/12	07/24/12	Week 12	663	602	(61)	90.80%	
05/08/12	07/25/12	Week 12	505	508	3	100.59%	
05/08/12	07/26/12	Week 12	535	529	(6)	98.88%	
05/08/12	07/27/12	Week 12	575	545	(30)	94.78%	
05/08/12	07/28/12	Week 12	665	617	(48)	92.78%	
05/08/12	07/29/12	Week 12	595	549	(46)	92.27%	
05/08/12	07/30/12	Week 12	499	455	(44)	91.18%	
05/15/12	07/31/12	Week 12	643	602	(41)	93.62%	
05/15/12	08/01/12	Week 12	446	483	37	108.30%	
05/15/12	08/02/12	Week 12	636	660	24	103.77%	
05/15/12	08/03/12	Week 12	550	633	83	115.09%	
05/15/12	08/04/12	Week 12	572	633	61	110.66%	
05/15/12	08/05/12	Week 12	370	563	193	152.16%	
05/15/12	08/06/12	Week 12	384	553	169	144.01%	
05/22/12	08/07/12	Week 12	507	602	95	118.74%	
05/22/12	08/08/12	Week 12	443	514	71	116.03%	

Preliminary

Analysis of Weekly Room Forecast to Actual Achievement Percentage
 RHA - Greenbrier Hotel
 Date of Loss: June 29, 2012

Source: Greenbrier 120 Day Forecasts

120 Day Forecast Period	Forecast Date	Week	Forecast Occupancy	Actual Occupancy	Variance	Actual To Forecast %	Comments
05/22/12	08/09/12	Week 12	479	572	93	119.42%	
05/22/12	08/10/12	Week 12	521	582	61	111.71%	
05/22/12	08/11/12	Week 12	581	633	52	108.95%	
05/22/12	08/12/12	Week 12	457	463	6	101.31%	
05/22/12	08/13/12	Week 12	447	434	(13)	97.09%	
05/29/12	08/14/12	Week 12	366	383	17	104.64%	
05/29/12	08/15/12	Week 12	452	481	29	106.42%	
05/29/12	08/16/12	Week 12	495	554	59	111.92%	
05/29/12	08/17/12	Week 12	543	632	89	116.39%	
05/29/12	08/18/12	Week 12	572	652	80	113.99%	
05/29/12	08/19/12	Week 12	370	447	77	120.81%	
05/29/12	08/20/12	Week 12	343	447	104	130.32%	
06/05/12	08/21/12	Week 12	269	357	88	132.71%	
06/05/12	08/22/12	Week 12	258	343	85	132.95%	
06/05/12	08/23/12	Week 12	411	530	119	128.95%	
06/05/12	08/24/12	Week 12	647	645	(2)	99.69%	
06/05/12	08/25/12	Week 12	595	605	10	101.68%	
06/05/12	08/26/12	Week 12	297	413	116	139.06%	
06/05/12	08/27/12	Week 12	269	363	94	134.94%	
06/12/12	08/28/12	Week 12	260	375	115	144.23%	
06/12/12	08/29/12	Week 12	525	582	57	110.86%	
06/12/12	08/30/12	Week 12	547	570	23	104.20%	
06/12/12	08/31/12	Week 12	536	508	(28)	94.78%	
06/12/12	09/01/12	Week 12	615	647	32	105.20%	
06/12/12	09/02/12	Week 12	565	599	34	106.02%	
06/12/12	09/03/12	Week 12	181	224	43	123.76%	
06/19/12	09/04/12	Week 12	203	294	91	144.83%	
06/19/12	09/05/12	Week 12	330	422	92	127.88%	
06/19/12	09/06/12	Week 12	371	468	97	126.15%	
06/19/12	09/07/12	Week 12	515	562	47	109.13%	
06/19/12	09/08/12	Week 12	598	574	(24)	95.99%	
06/19/12	09/09/12	Week 12	411	316	(95)	76.89%	
06/19/12	09/10/12	Week 12	397	304	(93)	76.57%	
Week 12 Total			77,870	80,527	2,657	103.41%	To Sch 10
01/03/12	03/27/12	Week 13	216	263	47	121.76%	
01/03/12	03/28/12	Week 13	265	274	9	103.40%	
01/03/12	03/29/12	Week 13	499	526	27	105.41%	
01/03/12	03/30/12	Week 13	498	581	83	116.67%	
01/03/12	03/31/12	Week 13	445	560	115	125.84%	
01/10/12	04/03/12	Week 13	126	378	252	300.00%	